HASLAM PREPARED
2018 New Vols Experience: Orientation

Lane Morris | Associate Dean of Undergraduate Programs and Student Affairs
George Drinnon | Executive Director of Undergraduate Programs
Haslam values

INCLUSION

BUSINESS ADMINISTRATION 100
Becoming an Engaged Leader in a Diverse Community

INTEGRITY

BUSINESS ADMINISTRATION 200
Becoming an Ethical Leader & Effective Communicator

INSIGHT

BUSINESS ADMINISTRATION 300
Becoming Personally & Professionally Aware as a Leader

IMPACT

BUSINESS ADMINISTRATION 405
Becoming a Leader Who Makes a Positive Difference
Encourage your student to establish strong relationships with faculty and advisors

Maintain open communication about academic progress and personal and professional development

Encourage students to do things they can do themselves

Allow students to make mistakes in this safe learning environment

Faculty, advisors, students, and family all support each other in helping students make informed decisions
Full-time professional advising model

Guidance on:
- Academic planning
  - Haslam College of Business students must be advised every term
- Internships
- Major/career selection
- Summer jobs

Faculty mentoring regarding careers and graduate school

Family Educational Rights & Privacy Act (FERPA)
ferpa.utk.edu
Bachelor of Science in Business Administration

First Year
- Haslam Leaders: Preparing to Do Business Series (4 hours)
- General Education (55 hours)
- Pre-Business Core (17 hours)

Second Year

Third Year
- Business Core (17 hours)

Fourth Year
- Major (27 hours)
What is uTrack?
Semester performance review
Timely track to graduation in 4 years

STUDENTS’ JOB IN FALL 2018
EARN AT LEAST A 2.50 CUMULATIVE GPA

<table>
<thead>
<tr>
<th>First- &amp; Second-Year Showcase</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Year</td>
<td></td>
</tr>
<tr>
<td>Business Administration 100</td>
<td>1</td>
</tr>
<tr>
<td>Written Communication: English 101, 102</td>
<td>6</td>
</tr>
<tr>
<td>Quantitative Reasoning: Math 123-125 or 141-142</td>
<td>6 or 8</td>
</tr>
<tr>
<td>Cultures and Civilizations: Intermediate Foreign Language</td>
<td>6</td>
</tr>
<tr>
<td>Natural Science</td>
<td>7 or 8</td>
</tr>
<tr>
<td>Oral Communication: Communication Studies 210 or 240</td>
<td>3</td>
</tr>
<tr>
<td>Management 202</td>
<td>3</td>
</tr>
<tr>
<td>Second Year</td>
<td></td>
</tr>
<tr>
<td>Accounting 200 or 203</td>
<td>3</td>
</tr>
<tr>
<td>Social Science: Economics 211</td>
<td>3</td>
</tr>
<tr>
<td>Social Science: Economics 213</td>
<td>3</td>
</tr>
<tr>
<td>Written Communication: English 255 or 295</td>
<td>3</td>
</tr>
<tr>
<td>Statistics 201</td>
<td>3</td>
</tr>
<tr>
<td>Business Administration 242</td>
<td>2</td>
</tr>
<tr>
<td>Business Administration 200</td>
<td>1</td>
</tr>
<tr>
<td>Arts and Humanities</td>
<td>6</td>
</tr>
<tr>
<td>Electives</td>
<td>6</td>
</tr>
</tbody>
</table>

(see major pages for third and fourth year showcases)

<table>
<thead>
<tr>
<th>Milestones for First and Second Years</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Term</td>
<td></td>
</tr>
<tr>
<td>2.50 cumulative GPA</td>
<td></td>
</tr>
<tr>
<td>Second Term</td>
<td></td>
</tr>
<tr>
<td>2.50 cumulative GPA</td>
<td></td>
</tr>
<tr>
<td>Third Term</td>
<td></td>
</tr>
<tr>
<td>2.50 cumulative GPA</td>
<td></td>
</tr>
<tr>
<td>Math 125 or 141</td>
<td>3 or 4</td>
</tr>
<tr>
<td>Fourth Term</td>
<td></td>
</tr>
<tr>
<td>2.50 cumulative GPA</td>
<td></td>
</tr>
<tr>
<td>¹Accounting 200 or 203</td>
<td>3</td>
</tr>
<tr>
<td>Communication Studies 210 or 240</td>
<td>3</td>
</tr>
<tr>
<td>Economics 211 &amp; 213</td>
<td>6</td>
</tr>
<tr>
<td>English 255 or 295</td>
<td>3</td>
</tr>
<tr>
<td>Management 202</td>
<td>3</td>
</tr>
<tr>
<td>Math 123 or 142</td>
<td>3 or 4</td>
</tr>
<tr>
<td>Statistics 201</td>
<td>3</td>
</tr>
</tbody>
</table>

¹Accounting 203 is required for Accounting majors and collaterals.

uTrack
Universal Tracking

HASLAM
COLLEGE OF BUSINESS
THE UNIVERSITY OF TENNESSEE, KNOXVILLE
BUILDING BASIC SKILLS

WRITTEN COMMUNICATION (9 hours)
ORAL COMMUNICATION (3 hours)
QUANTITATIVE REASONING (6-8 hours)

ETHICS (3 hours)
The ethics requirement is specific to the Haslam College of Business

NON-BUSINESS ELECTIVES (elective hours vary depending on major)

DEVELOPING BROADENED PERSPECTIVES

NATURAL SCIENCES (6-8 hours)
ARTS AND HUMANITIES (6-8 hours)
SOCIAL SCIENCES (6 hours)
   Economics 211 & 213
CULTURES AND CIVILIZATIONS (6 hours)
   Foreign language requirement
FIRST SEMESTER | SECOND SEMESTER
--- | ---
MGT 202 Introduction to Business Management | ACCT 200 Foundations of Accounting or ACCT 203 Introduction to Financial and Managerial Accounting

SECOND SEMESTER | FIRST SEMESTER | SECOND SEMESTER
--- | --- | ---
ECON 213 Principles of Macroeconomics | STAT 201 Introduction to Statistics | BUAD 242 Business Software Applications

HASLAM LEADERS: PREPARING TO DO BUSINESS SERIES

BUAD 100: INCLUSION Becoming an Engaged Leader in a Diverse Community

BUAD 200: INTEGRITY Becoming an Ethical Leader and Effective Communicator

---

1 Economics 211 & 213 satisfy the university’s general education social science requirement.
2 Accounting majors and collaterals are required to take ACCT 203.
3 BUAD 242 is only for business majors.
Some courses have honors equivalents which can also satisfy the requirements.
Freshmen are admitted directly to majors in the Haslam College of Business

Prior to the completion of 75 hours, students must:

1. Complete all tracking courses (or honors equivalents) with a grade of C or higher

   Math 123 & 125 or Math 141 & 142
   Oral Communications (Communication Studies 210 or 240)
   Written Communications (English 255 or 295)
   Accounting 200 or 203¹
   Economics 211 & 213
   Management 202
   Statistics 201

2. Maintain a 2.50 cumulative UT GPA

¹Accounting 203 is required for students pursuing a major or collateral in accounting
THIRD YEAR

FIRST SEMESTER
BUAD 331
CBM I: Supply Chain Management

SECOND SEMESTER
BUAD 453
Global Strategic Management: Integrating Concepts and Applications

FOURTH YEAR

FIRST SEMESTER
BULW 301
Legal Environment of Business

SECOND SEMESTER
BUAD 332
CBM I: Demand Management

BUAD 341
CBM II: Lean Operations

BUAD 342
CBM II: Information Management

FINC 301
Intro to Financial Management

HASLAM LEADERS: PREPARING TO DO BUSINESS SERIES

BUAD 300: INSIGHT
Becoming Personally & Professionally Aware as a Leader

BUAD 405: IMPACT
Becoming a Leader that Makes a Positive Difference in Our World
Accounting
Business Analytics
Economics
Finance
Human Resource Management
Management
Marketing
Public Administration
Supply Chain Management
# COLLATERALS & CONCENTRATIONS

## MAJORS

<table>
<thead>
<tr>
<th>MAJOR</th>
<th>COLLABORATION</th>
<th>BUSINESS ANALYTICS</th>
<th>ENTREPRENEURSHIP</th>
<th>FINANCE</th>
<th>HUMAN RESOURCE MANAGEMENT</th>
<th>INFORMATION MANAGEMENT</th>
<th>INTERNATIONAL BUSINESS</th>
<th>LEADERSHIP</th>
<th>MARKETING</th>
<th>MATH</th>
<th>RESOURCE MANAGEMENT</th>
<th>SUPPLY CHAIN MANAGEMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCOUNTING</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BUSINESS ANALYTICS</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ECONOMICS¹</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>FINANCE</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>HUMAN RESOURCE MANAGEMENT</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MANAGEMENT</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MARKETING</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>PUBLIC ADMINISTRATION²</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>SUPPLY CHAIN MANAGEMENT</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

¹ In addition to its collateral options, economics also offers areas of focus in environmental economics, health economics, industrial organization, international economics, labor economics, money/macroeconomics, public economics, and quantitative economics.

² Interested public administration majors may design their own area of focus by strategically selecting electives from upper-level offerings in economics and political science.

³ Students pursuing international business are required to have an international educational experience.
Campus leader in study abroad and international initiatives
International business collateral and concentration
General education and business coursework

Exchange, third party, HCB faculty-led

First-year business program
Costa Rica
Cuba
Small, cohort-based honors program
Nationally recognized honors program with a focus on leadership development and international business

Study and intern in London during spring of sophomore year

Honors courses and extensive professional development opportunities

Generous scholarship package

Highly competitive post-graduate career placements and graduate schools

Consult with their advisor during orientation and the application filing period
Application filing period is during the spring semester of the first year (3-year program)
Information sessions throughout fall and early spring will be announced in Haslam Headlines
Small cohort of Business and Engineering students

**Business Students:** Gain understanding of problem solving and process thinking

**Engineering Students:** Learn business and entrepreneurship techniques

Participate in Executive mentorships and manufacturing facility site visits

Scholarship package for participating students

Applications will be available and due in spring of the first year

For more information:
- Speak with an Academic Advisor
- Attend information sessions in the fall and spring

Web: [https://integrate.utk.edu](https://integrate.utk.edu)
Email: integrate@utk.edu
GENERAL BUSINESS ORGANIZATIONS
Alpha Kappa Psi
Beta Gamma Sigma
Collegiate Entrepreneurs Organization
Delta Sigma Pi
Diverse Organization of Business Students
Future Business Leaders of America
Information Management Society
International Business Club

COLLEGE LEADERSHIP OPPORTUNITIES
Business Administration 100 Peer Mentors
Haslam College of Business Ambassadors
Diversity Advancement Program
HCB Honors Student Advisory Board
HCB Presidents’ Council

MAJOR SPECIFIC ORGANIZATIONS
AIM Accounting Alliance
American Marketing Association
Beta Alpha Psi
Business Analytics Society at UT
Council of Supply Chain Management Professionals
Economics Club
Financial Management Association
Management Society at UT
National Association of Black Accountants
NeXxus
Omicron Delta Epsilon
Phi Alpha Delta
Society of Human Resource Management Professionals
Tennessee Capital Markets Society
UT Investment Group
The Center for Student Engagement and Success offers resources for:

1. Getting involved in the college,
2. Studying and interning abroad,
3. Obtaining an internship and full-time opportunities, and
4. Overall, developing personal and professional awareness.

Students are encouraged to engage the office during their first year to begin building a strategy for a successful path to graduation.

**STAFF**

Sara Easler Director of International Programs and Study Abroad
Jeannine Berge Director of Professional Development and Career Management
Mark Willoughby Director of Student Engagement
Phone: 865-974-5930
COLLEGE & DEPARTMENTAL
Applications available – December 1
Application deadline – February 1
Students must reapply annually

STUDY ABROAD
Separate application from college & departmental
Application deadlines
Spring – October 2
Mini-term and summer – January 13
Fall – April 14

Applications available at undergrad.haslam.utk.edu
Students are required to have a laptop computer

All students must have a university-supplied e-mail address (netid@vols.utk.edu), which is utilized for official university communication.

Students are held accountable for information contained in official university mailings to their university-supplied e-mail address.

GradesFirst

myUTK
TUITION

Fall 2018 Statements Available – July 13
Payment Deadline – August 20 @ 4:30 pm EST

CLASSES

Begin – August 22
Add/Drop Deadline (final registration) – August 31
Drop Deadline (with a W – full-term) – November 13
Classes End – December 4
Exams – December 6, 7, 10, 11, 12, 13
ADVISING SESSION 1
1. Business Presentation
   - Who they are, what they do, etc.
   - Setting the stage for what your student needs to do to be competitive for internships/co-ops and employment
2. Introduction to IBEP, Smith Global Leadership Scholars, and first-year study abroad options
3. Small group intro to the college, curriculum, involvement opportunities, and policies and procedures

ADVISING SESSION 2
1. Individual advising appointment between your student and an academic advisor
2. Course registration
3. HCB faculty and student panel
UNDERGRADUATE PROGRAMS
342 Haslam Business Building
Knoxville, TN 37996
(865) 974-5096
busad@utk.edu

CONTACT
@haslamUT    @haslamCB    @haslamUT