



**John R Lebowitz**

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F O C U S

An accomplished transformational Operations and Supply Chain Management leader with progressive experience in multinational Fortune 100 companies. Deep experience in Healthcare, Technology, Telecom, Consumer Electronics, and Logistics Services industries. Effective motivator of organizations engaged with manufacturing, supply chain, business development, logistics, customer service, order management, and returns. Ability to design strategy and lead execution including the assessment/ implementation of acquisitions and divestitures.

Adept at balancing a “hands on” approach with strong leadership and customer requirements. Comfortable working with diverse entities to create joint business solutions which truly meet end-customer needs, including the management of complex projects and successful integration of multiple organizations. Continuing career promotions have been based on delivering promised financial performance and customer service improvements at both strategic and operating levels.

D E M O N S T R A T E D S T R E N G T H S

- Logistics/Supply Chain/Operations
- Strategy/Transformation
- Multilevel Communication
- B2B Operations/Change Management
- Leadership/Organization/Execution
- IT/Financial/ People Development

E X P E R I E N C E

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|--|---------------------|
| <b>Convey, Austin Tx.<br/>Strategic Advisor</b>  | 03/18 to Present    |
| <b>SourceDay, Austin Tx.<br/>Strategic Advisor</b>   | 04/18 to Present    |
| <b>University of Tennessee<br/>Instructor, Supply Chain</b>  | 03/19 to Present    |
| <b>Stryker Corporation, Austin, TX.<br/>Vice President, Global Supply Chain Operations</b><br><i>Snapshot: \$15 Billion healthcare technology company headquartered in Kalamazoo, MI</i><br>Led the complete redesign of the supply chain networks of one of the world’s largest medical technology companies with the goal of integrating and centralizing global distribution and logistics. Scope comprehended all divisions (16+) and operations teams in 20 countries for a \$15B medical device supply chain with over 1.5M sq. ft. in multiple operations and 1,000+ employees. Success included cost reductions in excess of \$100M, established new services for our customers, 80% reduction in suppliers, new networks implemented in all global regions, and the successful integration of supply chain operations/products for 40+ acquisitions. In addition Stryker was named to the Gartner Top 25 Best Healthcare Supply Chains in 2017 for the first time in its history. | 07/10 to 3/18 (Ret) |
| <b>Dell Inc., Austin, TX.</b>  | 02/07 to 7/10       |

**Executive Director, Supply Chain Management and Global Trade****Snapshot: A \$60 Billion consumer electronics company headquartered in Austin.**

Established global organization to manage end-to-end product supply chain capabilities in alignment with outsourced manufacturing model and expansion into retail channel. Scope included leading operations team for a \$2.7B supply chain of computer electronics and peripherals, direct daily operation of 1.2M sq. ft. in multiple operations with over 1000 employees, 3 million orders, and revenues of \$2B. Global responsibility included foreign and domestic partner management, regulatory compliance, fulfillment, manufacturing assembly, logistics, returns, strategy development, and customer oriented operations. Delivered \$50M in cost reduction programs, and \$90M in cost avoidance by implementing process redesign and standardization throughout Dell's supply chain.

**Kuehne + Nagel, Nashville, TN**

01/02 to 02/07

**Sr. Vice President, Supply Chain Services****Snapshot: A \$20B supply chain services company headquartered in Switzerland.**

In three years re-positioned a \$700M business to become the leading revenue-generating sector within Kuehne + Nagel. Increased revenues by 30% to over \$1B. Developed, implemented, and managed organizational, operations and sales plans for multi-product offerings.

**Nortel Networks, Nashville, TN****Snapshot: Canadian-based telecommunications company, peak revenues of \$35 Billion**

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| <b>Vice President, Global Logistics</b>                      | 1999-2002 |
| <b>Director, Global Operations</b>                           | 1995-1999 |
| <b>Senior Manager, Global Distribution and Reengineering</b> | 1993-1995 |

Promoted to global leadership position of all Supply Chain Services including full profit and loss responsibility for all product lines. Responsibilities included the establishment of a centralized Global Logistics system in support of revenue growth from \$20B to \$30B plus. This encompassed the integration of all regional operations that resulted in \$500M of total logistics cost and \$2.5 Billion in inventory managed under a central organization. Managerial accountabilities included global operations support, financial, customer service, supplier selection, corporate strategy, planning, information system development, and contract negotiations.

**Texas Instruments, Inc. Dallas, TX**

1992 to 1993

**Senior Manager, Logistics Reengineering****Texas Instruments, Inc. ITG Austin, TX**

1986 to 1992

**Manager, International Trade**

## E D U C A T I O N

**Masters, Business Administration, St. Edwards University****Bachelor of Science, Marketing, Bentley University****Associate of Science, Accounting, Bentley University**

## P E R S O N A L / I N T E R E S T S

Community: Board member Wonders and Worries, Past board  
Member United Way Williamson County  
Guest lecturing and speaking on supply chain management and operations

Hobbies: Family, golf, music, landscaping, mentoring