

# JON HOLZTRAGER

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University faculty member and former business leader with North American scope experience in the following core competencies:

<ul style="list-style-type: none"><li>● P&amp;L Accountability</li><li>● National Distribution &amp; Transportation Ops</li><li>● Supply Chain Transformation</li><li>● Financial /Capital Management</li><li>● Multi-craft Union Trades Leadership</li><li>● Utility Procurement Leadership</li><li>● Undergrad/Graduate Instruction</li></ul>	<ul style="list-style-type: none"><li>● External Stakeholder Development</li><li>● OIG Audit Collaboration</li><li>● Facilities and Grounds Management</li><li>● Health and Safety Program Leadership</li><li>● Sales &amp; Business Development</li><li>● Emergency Response Planning FEMA</li><li>● Recruiting/coaching for executive programs</li></ul>
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**HASLAM COLLEGE OF BUSINESS, THE UNIVERSITY OF TENNESSEE, KNOXVILLE, TN (2017 –PRESENT)**

***Executive Director: Supply Chain Graduate and Executive Education and Executive in Residence***

Adjunct faculty member responsible for a wide range of graduate business programs, business development actions with global corporate partners and brand-building for UT undergraduate, graduate, and executive education programs. Primary instructor for multiple graduate and undergraduate degree courses with emphasis in procurement, manufacturing, distribution, and transportation. .

**TENNESSEE VALLEY AUTHORITY, KNOXVILLE, TN (2011-2016)**

*Largest U.S. Federal public power provider with net summer capacity of 35 gigawatts. TVA operates 7 nuclear units, 141 coal/gas units, and 29 hydro units. The agency partners with ACE, DOE, DOD, and FERC in national defense, flood control, economic development, and electric power for a 7 state region.*

***Director: Procurement*** Senior-most acquisition executive for the Enterprise. Led team of 112 with an annual managed spend of \$3.5 billion across Nuclear, Fossil, T&D, and Hydro business units.

- Improved cost management results to best-in-class among 24 U.S. utilities . Delivered record \$237 million (8%) cost savings in 2015. Achieved ten first-quartile KPI ratings in 2016.
- Enterprise leader for implementation of ISNetworld health and safety improvement project
- Led Facilities and Procurement participation in terrorism response planning
- Cultivated partnership with TVA Inspector General to improve team effectiveness
- Developed and delivered internal career development processes for supply chain and facilities staff focused on preparing people for greater accountabilities

**Director: Facilities Management** Senior-most facilities and space management executive for the Enterprise. Team of 500+ maintained grounds and provided design, engineering, maintenance, & security support for the transmission grid, generating plants, dam reservations, and corporate buildings

- Consolidated facilities teams and space across the service territory improving O&M cost by 7% in a heavily unionized multi-craft environment. \$50-75 million capital budget responsibility.
- Co-leader of strategic real-estate plan to dispose of obsolete/excess buildings & property
- Upgraded talent with a focus on improving front line leadership and treating all employees with dignity and respect. Launched ethics initiative and collaborated with EEO to reduce risk.

**Director: Materials Management & Transportation** Senior-most Enterprise leader of 220 inventory management & transportation professionals, and union material handlers, transmission distribution operations, light vehicle fleet, corporate aviation, and investment recovery.

- Educated and advised CEO and executive leadership regarding inventory costs and long-term organization impacts of uncontrolled 14% annual inventory growth
- Planned for and funded IT platform for managing \$600+ million in inventory
- Successfully completed executive pressurized water reactor training at Westinghouse
- Sponsored and funded hybrid nuclear materials organization tasked with improving cost and availability of critical capital spares and safety-related nuclear reactor equipment

**SONY CORPORATION OF AMERICA, New York, NY (2009-2011)**

*Leading global manufacturer of video, audio, communication and information technology products for the industrial, commercial and professional markets with \$78 billion in annual sales and 168,000 employees worldwide.*

**Senior Vice-President: Distribution and Transportation North America – Sony DADC**

Senior-most executive with P & L accountability for operations, on-time and complete order fulfillment, transportation sourcing & performance and inventory control for 1.6 million SKUs. Shared responsibility for business development, new customer onboarding, and new product introductions. Staff of up to 1100 people during peak season. Position reports to the President.

- Delivered \$1.5 million in fixed cost reductions and record-low Distribution cost per unit while on-boarding new customers in Georgia, Indiana, Illinois, and California
- Drove operational improvement plan to add major new customers without adding additional facilities or cost to the network
- Executed distribution network rationalization plan that drove strategic closure of West coast operations and consolidation of network Distribution footprint in the South, East and Mid-west
- Brought stability to an organization in flux with a focus on treating people with dignity and respect, and implementing improved performance, development, and employee safety processes

**KIMBERLY-CLARK CORPORATION, Dallas, TX**

*Global manufacturer of consumer products, FDA-regulated medical devices, healthcare, scientific, industrial, and safety products with \$18.3 billion in annual sales and 55,000 employees worldwide. Global Brands: Depend, Poise, Safeskin Gloves, Kimvent closed suction systems, Kleenex, and Kotex*

***North American Transportation Operations Director, Knoxville, TN (2005-2008)***

Senior-most Transportation Operations executive accountable for strategic customer on-time service and shipment planning for \$10 billion of domestic and \$1 billion of global shipments to demanding, time and service-sensitive industrial, retail, and specialty customers.

- Achieved enterprise all-time record high carrier on-time service levels in 2007 and 2008. Recognized by the enterprise, carriers and customer base as Best-In-Class global freight operations group.
- Generated \$10 million in cost savings by reducing origin HOS costs, driving mode conversion from over-the-road to inter-modal, reducing staff headcount, and application of LEAN principles.
- Delivered \$15 million in first year cost savings from implementation of best-of-breed i2 Transportation Management System in 2008. Cost savings occurred two years in advance of schedule.

***North American Distribution Operations & Packaging Director Neenah, WI (2001-2005)***

Senior-most Distribution Operations executive. Responsible for strategic network operations development and business KPIs of eight DCs and a staff of 600 people in the U.S. and Canada.

- Initiated \$12 million in handling cost improvements at Distribution Centers through labor cost reductions, productivity increases, DC construction, more efficient trailer management, and G & A spending controls.
- Developed and delivered first-of-a-kind business case for strategic DC network consolidation and investments that included installation of large-scale robotic unitization, new conventional warehouse construction and expansions, and automated storage and retrieval system (AS/RS) demolition. Concurrently developed business case for construction of an AS/RS in the United Kingdom near London.

***Various Kimberly-Clark Positions of Increasing Responsibility: (1984-2001)***

**Positions included:** *Tampon Plant Manufacturing Operations Leader, Huggies Pull-Ups Plant Manufacturing Operations Leader, Distribution Center Leader, Production Planning, Inventory Control, Cost Analysis, Materials Sourcing, Order Management, Newsprint Manufacturing Leader, Purchasing, Headquarters Production Planning/Forecasting for U.S. Consumer Products.*

## **EDUCATION**

### **MASTER OF BUSINESS ADMINISTRATION IN INTERNATIONAL BUSINESS**

Xavier University, Cincinnati, OH

### **BACHELOR OF BUSINESS ADMINISTRATION IN FINANCE**

University of Cincinnati, Cincinnati, OH

## **SERVICE AND PROFESSIONAL DEVELOPMENT**

- *Customer Emeritus Board Member, ISNetworld – Dallas, TX*
- *Former Board Member: Sony Digital Audio Disc Corporation Americas*
- *Mentor: The Knoxville Fellows - Four Market Square, Knoxville Tennessee*
- *Business Honors guest lecturer in Operations Management – The University of Texas at Austin*
- *U.S. Naval Reserve during college awaiting Naval AOCS - prior top secret clearance*
- *Additional public profile information at: <http://www.linkedin.com/in/holztragersupplychain>*