

JOB DESCRIPTION

Financial Analyst Compensation Arrangements

Compensation Analyst Functions:

- Apply core financial valuation principles to unique and ever-evolving types of arrangements. Role includes performing financial analyses, valuation excel modeling, due diligence, market research, and report writing.
- Work directly with clients in gathering information and data such as financial statements, contractual agreements, operational reports, and any other data or information required to provide a thorough work product.
- Problem-solve in developing novel methodologies, approaches or considerations in a dynamic and heavily nuanced industry.
- Participate in authoring or co-authoring articles and/or presentations on compensation arrangements.
- Work directly with division leadership in a team-based cohesive environment.
- Support the maintenance of the division's infrastructure including updating and keeping template models and reports current, performing periodic survey database analytics, and contributing to a positive culture.

Performance Expectations:

- Ability to work independently with minimum supervision. Attention to detail and the ability to review personal work and peers' work.
- Superior written and oral communication skills. Ability to present ideas in a business-friendly language and tailor formal and informal communications to the audience. Ability to build consensus both internally and externally.
- Client-oriented work ethic and excellent interpersonal skills. Ability to build and manage relationships with key clients to ensure the success of each engagement.
- Excellent collaboration and team orientation skills.
- Ability to organize tasks effectively while managing multiple engagements at once.
- Desire to contribute thought leadership to engagements and organizational knowledge while working with a variety of personalities at all levels, both internally and externally.
- Tenacity, intellectual curiosity, and a drive for continuous improvement.

Role Requirements

- **Bachelor's degree in accounting, finance, and/or economics**
- **Strong knowledge of financial theory and/or economics**
- **Financial modeling experience**
- **Proficient in Microsoft Office; strong knowledge of Excel and Word**

Additional Information

As a benefit, VMG Health provides reimbursement for applicable professional accreditation membership and exams, such as the CPA and CFA exams.

VMG Health

The Leaders in Compliance, Strategy & Transaction Advisory

VMG Health is recognized by leading healthcare systems as one of the most trusted valuation and transaction advisory firms in the United States. Our client list encompasses virtually every type of healthcare service provider in markets throughout the U.S. and around the world, including top Fortune 100 companies and non-profit healthcare systems with over \$5 billion in revenue.

vmghealth.com

Nearly
30
years

Employing
250+
professionals

VMG Health was founded by entrepreneurial business professionals with previous experience working for Big Four accounting firms.

Division Spotlight: Compensation Arrangements

What We Do: Physician, Management & Operational Agreements

Service agreements with providers and management companies are essential for healthcare operations. Successfully implementing these arrangements can help elevate a healthcare organization's expertise, foster efficiencies, encourage physician alignment, and enhance compliance.

VMG Health's Compensation Arrangements Division assists healthcare organizations with the valuation aspect of compensation arrangements ranging from simple physician benchmarking to establishing fair market value for complex agreements including:

➤ Provider Service Agreements

- Professional Service Agreements (PSAs)
- Employment Compensation Agreements
- Medical Director Agreements
- Call Coverage Agreements
- Coverage/Subsidy Arrangements
- Administrative Agreements
- APC & GME Supervision Arrangements
- Telemedicine Arrangements
- Academic Medical Center Service Agreements
- Key Opinion Leader Service Agreements
- Professional/Technical Split Arrangements
- Stacking Analyses
- Commercially Reasonable Assessments
- Value-Based Care Arrangements
- Annual Compensation Compliance Reviews
- Purchased Services Agreements

➤ Operational Agreements

- Management Services Agreements (MSAs)
- Management Agreements
- Billing & Collection Agreements
- Development Agreements
- Administrative & Shared Services Arrangements
- Pharmacy Services Arrangements
- Medical Transport Arrangements

CLIENT RESULTS

92%

Client Satisfaction
Rating

VMG Health has a Lifetime Average Net Promoter Score® of 92% for the Client satisfaction survey feedback collected by ClearlyRated® on our behalf.

About VMG Health

Providing solutions in the following service areas:

- Valuation & Transactions
- Strategy & Advisory
- Coding & Compliance

Our Clients:

VMG Health serves healthcare organizations, medical groups, private equity firms and other entities nationally.

VMG Health's talented professionals work from:

- Chicago
- Dallas
- Denver
- Minneapolis
- Nashville
- New York

Learn more at
vmghealth.com/careers