

THEODORE P. STANK

OFFICE ADDRESS:

Department Supply Chain Management
University of Tennessee
311 Stokely Management Center
Knoxville, TN 37996-0530

865-974-1654
tstank@utk.edu



EDUCATION:

Ph.D., Marketing and Distribution University of Georgia, 1994
M.A., Business Administration Webster University, 1987
B.S., Political Science United States Naval Academy, 1982

ACADEMIC APPOINTMENTS:

September 2021-present	University Chancellor’s Professor
August 2010-present	Harry and Vivienne Bruce Chair of Excellence in Business and Professor of SCM; Faculty Director, Global Supply Chain Institute; Founder and Executive Director, Advanced Supply Chain Collaborative
	University of Tennessee
August 2016-2018	Global Network Faculty, Duke Corporate Education
May 2006-May 2010	Adjunct Faculty, University of Verona, Italy
August 2003-July 2010	Associate/Full Professor and Dove Professor of Logistics
	University of Tennessee at Knoxville
1997-2003	Assistant/Associate Professor of Logistics and SCM
	Michigan State University
1995-1997	Assistant Professor of Transportation and Logistics
	Iowa State University of Science and Technology
1994-1995	Assistant Professor of Marketing and Logistics
	The University of Texas at El Paso
1990.1994	Research and Teaching Assistant
	The University of Georgia

ADMINISTRATIVE APPOINTMENTS AND RESPONSIBILITIES:

January 2019 – present: Founder and Executive Director, Advanced Supply Chain Collaborative (ASCC), an initiative housed in the Global Supply Chain Institute (GSCI) in the Haslam College of Business at UT. ASCC is a coalition of business practitioners and UT scholars focused on understanding how firms can overcome challenges and leverage advanced innovations to build their supply chains of the future. ASCC launched in July 2019 with 11 inaugural corporate

members contributing funding of \$550,000 per year and engaging faculty across 3 departments in Haslam College of Business. Year 5 includes 11 companies working with over 20 faculty and students on 7 new topics with an additional \$520,000 in funding. Output from the projects includes industry application of findings, cutting-edge insights that improve curricular design, and publications in top academic and executive journals.

September 2022-Present: Director, University of Tennessee Agility Task Force formed to support Goal #4 of the UTK Strategic Plan to determine the strengths and challenges inherent in current key administrative structures and processes, cite best practices, and make recommendations for performance improvement in the focal areas.

- Overseeing multiple projects with a total budget of \$900,000/year

September 2008-December 2016: Board of Directors, Council of SCM Professionals (CSCMP) – Officer roles included Secretary, Treasurer, Vice Chair, Chair, and Immediate Past Chair

- Oversaw the strategic direction and financial performance of a global professional organization with over 9,000 members and an annual budget of \$10MM
- Helped lead the organization through a financial transition from a loss of over \$300,000 to a net gain of nearly \$100,000

January 2011-Present: Bruce Chair of Excellence in Business

- Provide program guidance and leadership for all supply chain programs at UTK, including undergraduate, full time MBA, EMBA in Global Supply Chain, Ph.D., and non-degree programs.
- Faculty Director, Global Supply Chain Institute consisting of relationships with over 70 sponsor firms that recruit students, interact with faculty on academic and applied research, participate in non-degree executive education, and provide nearly \$900,000 in financial support per year to foster improved scholarship in supply chain management.

August 2009-December 2010: Associate Dean for Executive Education, College of Business Administration, UT. Highlights of my time in this job include:

- Reorganized the organizational structure to provide improved lines of authority and communication between program directors and Center leadership to facilitate clarity in business development and performance assessment.
- Facilitated Strategic Planning process to clarify and revitalize Center operations and create dashboard metrics to improve performance diagnosis and assessment
- Led team that created and developed the Global Supply Chain Executive MBA program as an area of focus within the existing Executive MBA structure. The program launched in January 2013 and features a global student base as well as partnerships with international institutions to deliver course content on three continents.
- Led the revision of the Center's non-degree programs, including modernization of SCM programs and launch of new programs in Health Care and Air Force business practices.
- Results: Center netted approximately \$600,000 in excess revenue my second year as Associate Dean after losing approximately \$300,000 in the first year.

June 2008-July 2009: Associate Dean for Academic Programs, College of Business Administration, UT. Highlights include:

- Part of leadership team that oversaw opening of the new Haslam Business Building

- Worked closely with the CBA Dean to develop and gain acceptance for Differentiated Tuition, including benchmarking of peer and aspirational institutions, data collection and proposal writing, meetings with key administrators, external stakeholders and trustees
- Led CBA Strategic Planning process that identified the CBA Guiding Statement of Strategic Intent and identified the Four Strategic Initiatives of Corporate Governance, Business Analytics, Entrepreneurship and Innovation, and Supply Chain Management

June 2005-May 2008: Department Head, Marketing and Logistics, UT. Highlights include:

- Guided Department through AACSB Accreditation and UT 10 Year Program Review
- Oversaw hiring of 4 new AQ faculty, 2 of whom are classified as diversity candidates
- Led department Strategic Planning process that identified the department core competence of Demand and Supply Integration that continues to drive programs and research in the department
- Managed growth of undergraduate programs from approximately 600 junior and senior marketing and logistics majors and minors to over 1000
- Established process for the department to better manage budgeting and cash flow management
- Oversaw the growth of the Supply Chain Forum from less than 20 firms to over 50, with a subsequent growth in revenue from approximately \$300,000 to over \$500,000 per year; excess proceeds from this initiative enabled the department to build a \$1.4MM quasi-endowment that funds junior faculty research, as well as create excess operating funds for doctoral student support, junior faculty summer funding, and seed money for innovative research initiatives.

INDUSTRY EXPERIENCE:

- 1990-Present Executive Education and Consulting - Clients have included ABInBev, Allied Signal, Alticor/Amway, Banta Corporation, Bush Brothers, Chep, Cooper Tire Company, Dell, Distribution Solutions International, EDS, Fisher Controls, Fiskars, GENCO, Grundfos Pumps, Henkel Surface Technologies, IBM, illbruck, K-Mart, Kellogg’s, Kenco Logistics Group, Kerr-McGee, Louisiana Pacific, Lowe’s, Masco Corporation, Mohawk Industries, Nabisco, Norfolk Southern, OfficeMax, Panalpina, Pepsi, Radio Systems Corp., Rackspace, Ralston Purina, Rapistan, R.R. Donnelly, Security Capital Industrial Trust, Siemens, Smurfit-Stone Containers, Sony, Steelcase, Textron Corp., United Airlines, United Refrigerated Service, Ultimate Electronics, U.S. Defense Logistics Agency, U.S. Marine Corps, Walgreens, Walmart*, Werner Enterprises, Whirlpool and the World Bank.
- 2014-2020 iOmni, LLC, Strategic Advisory Board
- 1988-1990 Abbott Laboratories, Inc., Diagnostics Division - Diagnostic Sales and Marketing Specialist.
- 1982-1987 United States Navy – Surface Warfare Officer, USS Klakring, FFG-42 - Auxiliary Engineering Plant Officer, Fire Control and Ordnance Officer

REFEREED PUBLICATIONS (as of July 2024):

<u>Citation indices</u>	All	Since 2019
<u>Citations</u>	17351	5118
<u>h-index</u>	55	37
<u>i10-index</u>	81	60

2024 Best Business and Management Scientist ranking of #701 in the world, #330 in the US

1. Stank, Theodore, Lance Saunders, Alex Scott, Chad Autry, and Terry Esper, 2024, "Theory Will Take You Only So Far": In Search of Greater Insight Through Quantitative, Observation-Based Research, *Journal of Business Logistics*, Vol. 45, No. 3.
2. Pellathy, Daniel, Kenneth Petersen, Theodore Stank, and Chad Autry, 2023, The Impact of Organizational Alignment at the Purchasing & Logistics Interface, *Supply Chain Forum: An International Journal*, Vol 24, No. 2.
3. Goldsby, Thomas, Jenny Hoang, Theodore Stank, and John Bell, 2023, A Modernized Framework for Transportation Decision Making in a Hyper-Integrated Global Supply Chain Environment, *Transportation Journal*.
4. Gligor, D.M., Stank, T.P., Gligor, N., Ogden, J.A., Nowicki, D.R., Farris, T., Idug, Y., Rana, R., Porchia, J. and Kiran, P. 2023, "Examining the rigor of SCM research: the case of supply chain agility", *Supply Chain Management*, Vol. 28 No. 3, pp. 522-543. <https://doi.org/10.1108/SCM-12-2021-0575>
5. Dohmen, Anne, Lance Saunders, Jason Merrick, Theodore Stank, and Thomas Goldsby, 2023, "When preemptive risk mitigation is insufficient: The effectiveness of continuity and resilience techniques during COVID-19," *Production and Operations Management*. Vol. 32, No. 5, pp. 152901549. <http://dx.doi.org/10.1111/poms.13677>
6. Stank, Theodore P., Anne Dohmen, Thomas Goldsby, Jason Merrick, and Lance Saunders, 2022, "Applying Agility to Improve Customer Performance When Supply and Demand Vary From Core Conditions," forthcoming in *International Journal of Physical Distribution and Logistics Management*, Vol 52, No. 8.
7. Castillo, Vince, John Bell, Diane Mollenkopf, and Theodore Stank, 2022, "Hybrid Last Mile Delivery Fleets with Crowdsourcing: A Systems View of Managing the Cost-Service Trade-Off," *Journal of Business Logistics*, vol 43 Issue 1, pp. 36-61.
8. Daniel Pellathy, Michael Burnette, and Theodore Stank, 2020, "End-to-End Supply Chain Synchronization: A Strategy for Uncertain Times," *Supply Chain Management Review*. Nov/Dec, Vol. 24 Issue 6.
9. Stank, T., Esper, T., Goldsby, T., Zinn, W. and Autry, C., 2019, "Toward a Digitally Dominant Paradigm for twenty-first century supply chain scholarship", *International Journal of Physical Distribution & Logistics Management*, Vol. 49 No. 10, pp. 956-971. <https://doi.org/10.1108/IJPDLM-03-2019-0076>
10. Theodore Stank, Daniel Pellathy, Paul Dittmann, 2019, "Shareholder Value: The Supply Chain Manager's Key to the C-Suite," *Supply Chain Management Review*. Sep/Oct, Vol. 23 Issue 5, p37-42.
11. Daniel Pellathy, TP Stank, DA Mollenkopf, CA Autry, 2019, "Cross-Functional Integration: Concept Clarification and Scale Development" *Journal of Business Logistics*, vol. 40, no. 2, pp. 81-104.
12. Daniel Pellathy, J In, DA Mollenkopf and TP Stank, 2018, "Middle Range Theorizing on Logistics Customer Service," *International Journal of Physical Distribution and Logistics Management*, vol. 48, no. 1, pp. 2-18.
13. Stank, T.P, Saunders, L., Burnette, M., & Autry, C.A., 2017, "Boosting Margin Growth Through Supply Chain-Enabled Platform Life Cycle Management," *Supply Chain Quarterly*, vol. 12, no. 1, pp. 24-30.
14. Stank, T.P., Pellathy, D., In, J., Mollenkopf D., & John Bell, 2017, "New Frontiers in Logistics Research: Theorizing at the Middle Range," *Journal of Business Logistics*, vol. 38, no. 1, pp. 1-12.
15. Theodore Stank, Mandyam Srinivasan, Kenneth Petersen, and Philippe-Pierre Dornier, 2015, "Global Supply Chain Operations: A Region-By-Region Assessment of Readiness," winter, *Supply Chain Management Review*.
16. Scott, S.D., Autry, C.A., Burnette, M., Dittmann, J.P. & Stank, T.P, 2015, "The Top 10 Myths of Supply Chain Talent Development," *Supply Chain Quarterly*, vol. 10, no. 3, pp. 38-42.

17. Theodore Stank, Chad Autry, Patricia Daugherty, and David Closs, 2015, "Re-Imagining the Ten Mega Trends that will Revolutionize Supply Chain Logistics," *Transportation Journal*, Vol. 54, No. 1, pp. 7-32.
18. Wendy Tate, Diane Mollenkopf, Theodore P. Stank, and Andrea Lago, 2015, "Divided we Fall: Building Organizational Value Through Demand and Supply Integration," *Sloan Management Review*, Summer, Vol. 56, No. 4.
19. Ila Manuj, Terry Esper, and Theodore P. Stank, 2014, "The Role of Environment-Strategy Fit for Risk Management in Global Supply Chains," Vol. 35, No. 2, *Journal of Business Logistics*. **2015 JBL Bernard J. La Londe Best Paper Award finalist.**
20. David M. Gligor, Mary C. Holcomb, and Theodore P. Stank, 2013, "A Multidisciplinary Approach To Supply Chain Agility: Conceptualization and Scale Development," *Journal of Business Logistics*, Vol. 34, No. 2, pp. 29-35.
21. Theodore P. Stank, Terry Esper, Chad Autry, and Russell Crook, 2012, "Creating Relevant Value through Demand and Supply Integration, Vol. 33, No. 2, *Journal of Business Logistics*, pp. 167-172.
22. Theodore P. Stank, Chad Autry, and J. Paul Dittmann, 2011, "The New Supply Chain Agenda: A Synopsis and Directions for Future Research," *International Journal of Physical Distribution and Logistics Management*, Vol. 41, No. 10.
23. Rodney Thomas, Terry Esper, and Theodore P. Stank, 2011, "Coping with Time Pressure in Interfirm Supply Chain Relationships," *Industrial Marketing Management*, Vol. 40, No. 3, pp. 414-423.
24. Anderson, Kenneth, Daniel Murphy, and Theodore Stank, 2010, "Multinational Tax Planning for Supply Chain Facilities," *Supply Chain Management Review*, July/Aug.
25. C. Clifford Defee, Theodore P. Stank, and Terry Esper, 2010, "Performance Implications of Transformational Supply Chain Leadership and Followership," *International Journal of Physical Distribution and Logistics Management*, Vol. 40 No. 10, pp.763 - 791.
26. Rodney Thomas, Terry Esper, and Theodore P. Stank, 2010, "Testing the Effects of Time Pressure in Retail Supply Chain Relationships," *Journal of Retailing*, Vol. 86, no. 4,386-400.
27. Beth Davis-Srmek, Richard Germain, and Theodore Stank, 2010, "[The Impact of Order Fulfillment Service on Retailer Merchandising Decisions in the Consumer Durables Industry](#)," *Journal of Business Logistics*, Vol. 31 Issue 2, pp. 215-230.
28. Terry L. Esper, Theodore P. Stank, Alexander Ellinger, Daniel Flint, and Mark Moon, 2010, "Demand and Supply Integration: A Value and Knowledge-Based Conceptual Framework for Competitive Advantage," *Journal of the Academy of Marketing Science*, Vol. 38, No. 1, pp. 5-18.
29. Brian Fugate, J. Thomas Mentzer, and Theodore P. Stank, 2010, "Logistics Performance: Efficiency, Effectiveness, and Differentiation," *Journal of Business Logistics*, Vol. 31, No. 1, pp. 43-62.
30. Brian Fugate, J. Thomas Mentzer, and Theodore Stank, 2009, "The Role of Logistics in the Market Orientation Process," *Journal of Operations Management*, June, Vol. 27 No. 3, pp. 247-264. **Noted by Elsevier as one of the most cited articles published in JOM since 2009 (based upon Scopus extractions).**
31. C. Clifford Defee, Theodore P. Stank, Terry L. Esper and John T. Mentzer, 2009, "The Role of Followers in Supply Chains," *Journal of Business Logistics*, Vol. 30 Issue 2, pp. 65-84. **2010 JBL Bernard J. La Londe Best Paper Award winner.**
32. Cheri Speier, Diane Mollenkopf, and Theodore Stank, 2008, "The Role of Information Integration in Facilitating 21st Century Supply Chains: A Theory-Based Perspective," *Transportation Journal* Vol. 47 Issue 2, p21-38.
33. John Mello, Terry Esper and Theodore P. Stank, 2008, "The Relationship Between Corporate Culture and Logistics Outsourcing Strategy" *Transportation Journal*, Vol. 47 Issue 4, p5-25.
34. J. Thomas Mentzer, Theodore P. Stank, and Terry Esper, 2008, "Supply Chain Management and its Relationship to Logistics, Marketing, Manufacturing, and Operations Management," *Journal of Business Logistics*, Vol. 29 Issue 1, p31-46.

35. Beth Davis-Sramek, Theodore P. Stank and J. Thomas Mentzer, 2008, "Creating Consumer Durable Retailer Customer Loyalty through Order Fulfillment Service Operations" *Journal of Operations Management*, Vol. 26, No. 6, pp. 781-797. **2009 JOM Best Paper Award finalist.**
36. Chris Moberg, Theodore Stank, Abre Pienaar, and Kate Vitasek, 2008, "Creating a Framework for Supply Chain Management," *Supply Chain Quarterly*.
37. John Mello and Theodore P. Stank, 2005, "The Role of Culture in Supply Chain Orientation," *International Journal of Physical Distribution and Logistics Management*, Vol. 35, No. 8, pp. 542-548.
38. C. Clifford Defee and Theodore P. Stank, 2005, "Applying the Strategy - Structure - Performance Paradigm to the Supply Chain Environment," *International Journal of Logistics Management*, Vol. 16, No. 1, pp. 28-50
39. Theodore P. Stank, Elizabeth Davis, and Brian Fugate, 2005, "A Strategic Framework for Supply Chain Oriented Logistics," *Journal of Business Logistics*, Volume 26, No. 1, 27-45.
40. Alexander Rodrigues, Theodore P. Stank, and Daniel Lynch, 2004, "Linking Strategy, Structure, Process and Performance in Integrated Logistics," *Journal of Business Logistics*, Volume 25, No. 2.
41. Shawnee K. Vickery, Theodore P. Stank, Thomas J. Goldsby, Cornelia Dröge, and Robert Markland, 2004, "Performance Implications of Media Richness in a Business-to-Business Service Environment; Direct vs. Indirect Effects," *Management Science*, Volume 50, No. 1, pp. 1106-1119.
42. Theodore P. Stank, Thomas J. Goldsby, Shawnee K. Vickery, and Katrina Savitskie, 2003, "Logistics Service Performance: Estimating its Influence on Market Share," *Journal of Business Logistics*, Vol. 24, No. 1, pp. 27-56.
43. Meng Zhao and Theodore P. Stank, 2003, "Operational vs. Relational Drivers of Customer Satisfaction in the Fast Food Industry," *Transportation Research Part E: Logistics and Transportation Review*, Vol. 39, No. 2, pp. 161-173.
44. Donald J. Bowersox, David J. Closs, and Theodore P. Stank, 2003, "How to Master Cross-Enterprise Collaboration," *Supply Chain Management Review*, Vol. 7, September/October, pp. 18-27.
- 45. Scott B. Keller, Katrina Savitskie, Theodore P. Stank, Daniel F. Lynch, and Alexander E. Ellinger, 2002, "A Summary and Analysis of Multi-Item Scales Used in Logistics Research," *Journal of Business Logistics*, Vol. 23, No. 2, pp. 81-281. 2002 JBL Bernard J. La Londe Best Paper Award winner.**
46. Theodore P. Stank, Scott B. Keller, and David J. Closs, 2002, "Performance Benefits of Supply Chain Logistical Integration," *Transportation Journal*, Vol. 41, No. 2.
47. Meng Zhao, Cornelia Dröge, and Theodore P. Stank, 2001, "The Effects of Logistics Capabilities on Firm Performance: Customer-Focused vs. Information-Focused Capabilities," *Journal of Business Logistics*, Vol. 22, No. 2, pp. 91-108.
48. Robert G. House and Theodore P. Stank, 2001, "Insights from a Logistics Partnership," *Supply Chain Management: An International Journal*, Vol. 6, No. 1, pp. 16-20.
49. Thomas J. Goldsby, Katrina Savitskie, Theodore P. Stank, and Shawnee K. Vickery, 2001, "Web-based Surveys: Reaching Potential Respondents On-line," *Decision Line*, Vol. 32:2.
50. Theodore P. Stank, Scott B. Keller, and Patricia J. Daugherty, 2001, "Supply Chain Collaboration and Logistical Service Performance," *Journal of Business Logistics*, Vol. 22, No. 1, pp. 29-48.
51. Theodore P. Stank, Robert Frankel, David J. Frayer, Thomas J. Goldsby, Scott B. Keller, and Judith M. Whipple, 2001, "Supply Chain Logistics Integration: Tales from The Trenches" *Supply Chain Management Review*, Vol. 5, May/June, 62-69.
52. Donald J. Bowersox, David J. Closs, and Theodore P. Stank, 2000, "Ten Mega Trends That Will Revolutionize Supply Chain Logistics," *Journal of Business Logistics*, Vol. 21, No. 2, pp. 1-16.
53. Steven Melnyk, David J. Closs, Theodore P. Stank, and Morgan Swink, 2000, "An Integrated Curriculum for Teaching Supply Chain Management at Michigan State University," *POMS Series in Technology and Operations Management*, Vol. 2, pp. 43-56.

54. Thomas Goldsby and Theodore P. Stank, 2000, "World Class Logistics Performance and Environmentally Responsible Logistics Practices," *Journal of Business Logistics*, Vol. 21, No. 2, pp. 187-208.
55. Theodore P. Stank and Thomas Goldsby, 2000, "A Framework for Transportation Decision Making in an Integrated Supply Chain," *Supply Chain Management: An International Journal*, Vol. 5, No. 2, pp. 71-78.
56. Steven Melnyk, Theodore P. Stank, and David J. Closs, 2000, "Supply Chain Management at Michigan State University: A Journey Described and Lessons Learned," *Production and Inventory Management Journal*, Vol. 41, pp. 13-18.
57. Donald J. Bowersox, David J. Closs, Theodore P. Stank, and Scott B. Keller, 2000, "How Supply Chain Competency Leads to Business Success," *Supply Chain Management Review*, Vol. 4, No. 5.
58. Theodore P. Stank, Patricia J. Daugherty, and Alexander E. Ellinger, 1999, "Marketing/Logistics Integration and Firm Performance," *International Journal of Logistics Management*, Vol. 10, No. 1, pp. 11-24.
59. Theodore P. Stank, Michael R. Crum, and Miren Arango, 1999, "Benefits of Interfirm Coordination in Food Industry Supply Chains," *Journal of Business Logistics*, Vol. 20, No. 2, pp. 21-42.
60. Donald J. Bowersox, Theodore P. Stank, and Patricia J. Daugherty, 1999, "Lean Launch: Managing Product Introduction Risk through Response-Based Logistics," *Journal of Product Innovation Management*, Vol. 16, pp. 557-568.
61. Theodore P. Stank, Patricia J. Daugherty, and Chad W. Autry, 1999, "Collaborative Planning: Supporting Automatic Replenishment Programs," *Supply Chain Management: An International Journal*, Vol. 4, No. 2, pp. 75-85. **Winner of Literati Club 2000 Editor's Highly Commended Award.**
62. Theodore P. Stank, Thomas Goldsby, and Shawnee Vickery, 1999, "The Effects of Service Provider Performance on Satisfaction and Loyalty of Store Managers in the Fast Food Industry," *Journal of Operations Management*, Vol. 17, No. 2 (June), pp. 429-447. **Selected for inclusion in the handbook of operations management scales by Aleda Roth of The University of North Carolina at Chapel Hill and Roger Schroeder of The University of Minnesota.**
63. David J. Closs and Theodore P. Stank, 1999, "A Cross Functional Curriculum for Supply Chain Management at Michigan State University," *Journal of Business Logistics*, Vol. 20, No. 1, pp. 59-72.
64. Donald J. Bowersox, David J. Closs, and Theodore P. Stank, 1999, "21st Century Logistics: Making Supply Chain Integration a Reality," *Supply Chain Management Review*, Vol. 3, No., 3.
65. Theodore Stank and Thomas Goldsby, 1998, "Bridging the Gap Between Academic Responsibilities and Practical Application in Logistics," *Journal of Transportation Management*, Vol. 10, No. 1, pp. 1-9.
66. Patricia J. Daugherty, Theodore P. Stank, and Alexander E. Ellinger, 1998, "Leveraging Logistics/Distribution Capabilities: The Effect of Logistics Service on Market Share," *Journal of Business Logistics*, Vol. 19, No. 2, pp. 35-51.
67. Theodore P. Stank, Patricia J. Daugherty, and Alexander E. Ellinger, 1998, "Pulling Customers Closer Through Logistics Service," *Business Horizons*, Vol. 41, No. 5 (September-October), pp. 74-80.
68. Theodore P. Stank, Richard Poist, and Paul Murphy, 1998, "Personal Skills Development: A Missing Ingredient in Logistics Education?" *Defense Transportation Journal*, Vol. 54, No. 4, pp. 10-15. **Winner of National Defense Transportation Association Memorial Medal for Literary Merit – 1999.**
69. Theodore P. Stank and Anthony S. Roath, 1998, "Some Propositions on Intermodal Transportation and Logistics Facility Development: Shippers' Perspectives," *Transportation Journal*, Vol. 37, No. 3, pp. 13-24.

70. Theodore P. Stank and Patrick Traichal, 1998, "Logistics Strategy, Organizational Design, and Performance in a Cross-Border Environment," *Transportation Research Part E: The Logistics and Transportation Review*, Vol. 34, No. 2, pp. 1-12.
71. Theodore P. Stank, Patricia J. Daugherty, and Alexander E. Ellinger, 1997, "Voice of the Customer: The Impact on Customer Satisfaction," *International Journal of Purchasing and Materials Management*, Vol. 33, No. 4, pp. 2-9.
72. Theodore P. Stank and Michael R. Crum, 1997, "Just-In-Time Management and Transportation Service Performance in a Cross-Border Setting," *Transportation Journal*, Vol. 36, No. 3, pp. 31-42.
73. Theodore P. Stank and Patricia J. Daugherty, 1997, "The Impact of Operating Environment on the Formation of Cooperative Logistics Relationships," *The Logistics and Transportation Review*, Vol. 33, No. 1, pp. 53-65.
74. Theodore P. Stank and Charles W. Lackey, Jr., 1997, "Enhancing Performance Through Logistical Capabilities in Mexican Maquiladora Firms," *Journal of Business Logistics*, Vol. 18, No. 1, pp. 91-124.
75. Theodore P. Stank, Patricia J. Daugherty, and Alex Ellinger, 1996, "Information Exchange, Responsiveness, and Logistics Provider Performance," *International Journal of Logistics Management*, Vol. 7, No. 2, pp. 1-14.
76. Theodore P. Stank, Margaret A. Emmelhainz, and Patricia J. Daugherty, 1996, "The Impact of Information on Supplier Performance," *Journal of Marketing Theory and Practice*, Vol. 4, No. 4, pp. 94-105.
77. Theodore P. Stank and Arnold B. Maltz, 1996, "Some Propositions on Third Party Choice: Domestic vs. International Logistics Providers," *Journal of Marketing Theory and Practice*, Vol. 4, No. 2, pp. 45-54.
78. Patricia J. Daugherty, Theodore P. Stank, and Dale S. Rogers, 1996, "Third Party Service Providers: Purchasers' Perceptions," *International Journal of Purchasing and Materials Management*, Vol. 32, No. 2, pp. 23-29.
79. Craig M. Gustin, Patricia J. Daugherty, and Theodore P. Stank, 1995, "The Effects of Information Availability on Logistics Integration," *Journal of Business Logistics*, Vol. 16, No. 1, pp. 1-22.
80. Dale S. Rogers, Patricia J. Daugherty, and Theodore P. Stank, 1995, "Benchmarking Programs: Opportunities for Enhancing Performance," *Journal of Business Logistics*, Vol. 16, No. 2, 43-64.
81. Frederick J. Stephenson and Theodore P. Stank, 1995, "Truckload Motor Carrier Profitability Strategies," *Transportation Journal*, Vol. 34, No. 2 (Winter), pp. 5-17.
82. Theodore P. Stank and Frederick J. Stephenson, 1995, "Senior Executives' Perspectives on Strategic Truckload Carrier Initiatives," *Logistics and Transportation Review*, Vol. 31, No. 4, pp. 325-340.
83. Craig M. Gustin, Theodore P. Stank, and Patricia J. Daugherty, 1994, "Computerization: Supporting Integration," *International Journal of Physical Distribution and Logistics Management*, Vol. 24, No. 1, pp. 11-16.
84. Theodore P. Stank, Patricia J. Daugherty, and Craig M. Gustin, 1994, "Organizational Structure: Influence on Logistics Integration, Costs and Information System Performance," *The International Journal of Logistics Management*, Vol. 5, No. 2, pp. 9-20.
85. Theodore P. Stank, Dale S. Rogers, and Patricia J. Daugherty, 1994, "Benchmarking: Applications by Third Party Warehousing Firms," *Logistics and Transportation Review*, Vol. 30, No. 1, pp. 55-72.
86. Patricia J. Daugherty, Theodore P. Stank, Craig M. Gustin, 1993, "Information Needs and Information Availability: The Strategic Gap," *The Journal of Transportation Management*, Vol. 5, No. 2, pp. 1-20.
87. Theodore P. Stank, 1993, "Measuring Logistics Service Quality," *Journal of Business Strategies*, Vol. 10, No. 1, 51- 62.

88. Dale S. Rogers, Patricia J. Daugherty, and Theodore P. Stank, 1992, "Enhancing Service Responsiveness: The Strategic Potential of EDI," *International Journal of Physical Distribution and Logistics Management*, Vol. 22, No. 8, pp. 15-20.
89. Patricia J. Daugherty, Theodore P. Stank, and Dale S. Rogers, 1992, "The Impact of Formalization on Warehousing Firms," *The International Journal of Logistics Management*, Vol. 3, No. 2, pp. 49-61.

BOOKS

1. Theodore Stank and Shay Scott, 2023, *Leveraging Supply Chain Management to Drive Organizational Success*. Dubuque, Iowa: Great River Learning, 2nd edition.
2. Theodore Stank and Shay Scott, 2018, *Leveraging Supply Chain Management to Drive Organizational Success*. Dubuque, Iowa: Great River Learning, 1st edition.
3. Michael Burnette, J. Paul Dittmann, and Theodore Stank, 2016, *The Supply Chain Game Changers: Applications and Best Practices That Are Shaping the Future of Supply Chain Management*. New York: Pearson Financial Times.
4. M. Srinivasan, Theodore Stank, Philippe-Pierre Dornier, and Kenneth Petersen, 2014, *Global Supply Chains - An EPIC Framework: Evaluating Regions on Economy, Politics, Infrastructure and Competence*, New York: McGraw-Hill Professional.
5. Mentzer, John T., Matthew Myers, and Theodore P. Stank, 2006, *Handbook of Global Supply Chain Management*, Thousand Oaks, California: Sage Publications.
6. Donald J. Bowersox, David J. Closs, and Theodore P. Stank, 1999, *21st Century Logistics: Making Supply Chain Integration a Reality*, Oak Brook, IL: The Council of Logistics Management.

PROFESSIONAL PUBLICATIONS

1. Burnette, Michael and Theodore Stank, "Unlocking the Potential of the Gen X/Y/Z Labor Force: Best Practices to Improve Productivity and Retention," UT Global Supply Chain Institute white paper, Dan Pellathy contributing editor, August 2024.
2. Burnette, Michael and Daniel Pellathy "Advanced Supply Chain Planning: Leading Edge Practices for 2030," UT Global Supply Chain Institute white paper, Theodore Stank contributing editor, August 2023.
3. Burnette, Michael, Daniel Myers, and Theodore Stank, "Winning Supply Chain Transformational Leadership Practices," UT Global Supply Chain Institute white paper, April 2022.
4. Amling, Alan, Randy Bradley, Mary Holcomb, Emily Cagen, "When Is(n't) Blockchain Right?" Contributing Editor, UT Global Supply Chain Institute white paper, April 2021.
5. Stank, Theodore, Thomas Goldsby, and Lance Saunders, "Caution: Bullwhip Effect Ahead," *Wall Street Journal*, June 14, 2021. https://www.wsj.com/articles/commentary-cautionbullwhip-effect-ahead-11623664801?mod=djemlogistics_h
6. Pellathy, Daniel, and Theodore Stank, 2020, "Cybersecurity Safeguards Should Extend to Supply-Chain Partners," *Wall Street Journal*, July 9, 2020.
7. University of Tennessee Global Supply Chain Institute Faculty, "Future Trends Shaping Transportation," Contributing Editor, UT Global Supply Chain Institute white paper, November 2020.
8. University of Tennessee Global Supply Chain Institute Faculty, "Managing Cyber Risk in Global Supply Chains," Contributing Editor, UT Global Supply Chain Institute white paper, April 2020.
9. University of Tennessee Global Supply Chain Institute Faculty, "High Performing Organization Best Practices," Contributing Editor, UT Global Supply Chain Institute white paper, April 2020.
10. University of Tennessee Global Supply Chain Institute Faculty, "End-to-End Supply Chain Synchronization: Organizing a Winning Strategy," Contributing Editor, UT Global Supply Chain Institute white paper, April 2020.

11. University of Tennessee Global Supply Chain Institute Faculty, "Supply Chain Diversity and Inclusion," Contributing Editor, UT Global Supply Chain Institute white paper, November 2019.
12. University of Tennessee Global Supply Chain Institute Faculty, "Driving Shareholder Value with Your Supply Chain," Contributing Editor, UT Global Supply Chain Institute white paper, April 2019.
13. University of Tennessee Global Supply Chain Institute Faculty, "End-to-End Supply Chain Planning and Key Concepts," Contributing Editor, UT Global Supply Chain Institute white paper, April 2019.
14. University of Tennessee Global Supply Chain Institute Faculty, "Supply Chain Integration Strategy Best Practices," Contributing Editor, UT Global Supply Chain Institute white paper, November 2018.
15. University of Tennessee Global Supply Chain Institute Faculty, "A SAVVY Guide to the Digital Supply Chain" UT Global Supply Chain Institute white paper, April 2018.
16. University of Tennessee Global Supply Chain Institute Faculty, "End-to-End Supply Chain Collaboration Best Practices," Contributing Editor, UT Global Supply Chain Institute white paper, November 2017.
17. University of Tennessee Global Supply Chain Institute Faculty, "New Product and Process Innovation," UT Global Supply Chain Institute white paper, November 2017.
18. University of Tennessee Global Supply Chain Institute Faculty, "Transportation 2025 Mega Trends and Current Best Practices," UT Global Supply Chain Institute white paper, April 2017.
19. Diane Mollenkopf, Wendy Tate, and Theodore Stank, 2016, "Demand and Supply Integration: Bridging the Great Divide to Maximize Organizational Value Creation," in *Achieving Supply Chain Integration*, Chad Autry and Mark Moon, eds., Pearson: Old Tappan, New Jersey. pp. 47-78.
20. Theodore Stank, J. Paul Dittmann, Chad Autry, Kenneth Petersen, Michael Burnette, and Daniel Pellathy, 2016, "Bending the Chain: Deriving Value from Purchasing-Logistics Integration," in *Achieving Supply Chain Integration*, Chad Autry and Mark Moon, eds., Pearson: Old Tappan, New Jersey. pp. 89-122.
21. University of Tennessee Global Supply Chain Institute Faculty, "Product Life Cycle Management" UT Global Supply Chain Institute white paper, April 2016.
22. Theodore Stank, 2015, "Finding the Next China for Global Supply Chains," *Supply Chain Management Review Online*, August 31, 2015.
23. University of Tennessee Global Supply Chain Institute Faculty, "Supply Chain Talent Management" UT Global Supply Chain Institute white paper, April 2015.
24. University of Tennessee Global Supply Chain Institute Faculty, "Global Supply Chain Trends" UT Global Supply Chain Institute white paper, October 2014.
25. University of Tennessee Global Supply Chain Institute Faculty, 2014, "Bending the Chain" UT Global Supply Chain Institute white paper.
26. Theodore P. Stank, 2014, "Global Supply Chains: An EPIC Framework," *Supply Chain Management Review Online*.
27. University of Tennessee Global Supply Chain Institute Faculty, 2013, "Game Changing Trends in Supply Chain Management," UT Global Supply Chain Institute white paper.
28. Brzca, Matt, and Theodore Stank, 2009, "The Benefits of Supply-Chain Integration and Using A Third-Party Integrator," *Transfusions*.
29. Thomas Goldsby, Michael Crum, Joel Sutherland and Theodore Stank, 2007, "Global Transportation Management Trends," *Industry Week*.
30. Theodore P. Stank, 2007, "Integrating Demand and Supply to Improve Firm Performance," *Greater Knoxville Business Journal*, Vol 2, No. 14, March.
31. Theodore P. Stank, March 6, 2007, "Global SCM Strategy," *World Trade Journal*.
32. Stank, Theodore P. and John T. Mentzer, "Transportation Management Trends: The Gathering Storm," *Logistics Quarterly*, 12 (March, 2006), 16-18.
33. Nancy Nix, Matthew Myers, Theodore Stank, and J. Thomas Mentzer, 2005, "Global Integration of Supply Chain Processes," *Logistics Quarterly*, Spring, Vol. 11, No. 1.

34. Theodore P. Stank, 2005, "Insights on Logistics Outsourcing," *Logistics Quarterly*, Spring, Vol. 11, No. 2.
35. Roger Calantone, C. Anthony Di Benedetto and Theodore Stank. 2005, "Managing the Supply Chain Implications of Launch," Chapter 31 of Kenneth B. Kahn, George Castellion and Abbie Griffin (eds.), *The PDMA Handbook of New Product Development*, 2nd edition, Wiley.
36. Theodore P. Stank, 2004, "Forging Industry-Academia Partnerships," *Inbound Logistics*, February, Vol. 24, No. 8.
37. Theodore P. Stank, 2004, "An Academic's View of Executive Education Programs," *Logistics Quarterly*, Spring 2004, Vol. 10, No. 1.
38. Joel Sutherland, Thomas J. Goldsby, and Theodore P. Stank, 2004, "Leveraging Collaborative Transportation Principles," *Achieving Supply Chain Excellence Through Technology*, Vol. 6, San Francisco: Montgomery Research.
39. Thomas J. Goldsby and Theodore P. Stank, 2004, *Collaborative Transportation Management White Paper*, VICS.
40. Donald J. Bowersox, David J. Closs, Theodore P. Stank, and Devin C. Shepard, 1999 "Supply Chain Management: Differentiating Through Effective Logistics," *Food Marketing Institute*, monograph.
41. Penny Brady and Theodore P. Stank, Organizing Logistics for Competitive Advantage, *Canadian Conference Board*, monograph, 1998.
42. Frederick J. Stephenson and Theodore P. Stank, 1994, "Trucking's Formula for Survival," *Journal of Commerce*, Vol. 402, No. 28,376 December 21, 1994.

CONFERENCE PROCEEDINGS:

1. Stank, Theodore P., Anne Dohmen, Lance Saunders, Thomas Goldsby, and Jason Merrick, 2020, "Modeling the Structural and Cognitive Elements of Supply Chain Agility," Proceedings of the Production and Operations Management Annual Conference.
2. Dohmen, Anne, Jason Merrick, Thomas Goldsby, Theodore Stank, and Lance Saunders, 2020, "Brains Over Brawn: Leveraging Cognitive Agility to Improve Performance," CSCMP Proceedings of the Annual Academic Research Symposium. **FINALIST for Grosvenor Plowman Award for best paper.**
3. Theodore Stank, Diane Mollenkopf, Daniel Pellathy, and Joonwan In, "A Mid-Range Theoretical Framework for Logistics Customer Service," Proceedings of the Annual Research Council of CSCMP Educators Conference, Atlanta, GA, September 2017.
4. Beth R. Davis, Brian S. Fugate, and Theodore P. Stank, "Maintaining Logistics Identity In The Supply Chain Era," Proceedings of the Annual Council of Logistics Management Transportation and Logistics Educators Conference, Philadelphia, PA, October 2004.
5. Meng Zhao, Cornelia Dröge, and Theodore P. Stank, 2000, "The Effects of Logistics Capabilities on Firm Performance: Customer-Focused vs. Information-Focused Capabilities," (Chicago, IL: AMA 2000 Summer Conference Proceedings).
6. Donald J. Bowersox, David J. Closs, Thomas J. Goldsby, and Theodore P. Stank, 1998, "World Class Logistics: 1998 North American Research," (Oak Brook, IL: Proceedings of the Annual Meeting of the Council of Logistics Management).
7. David J. Closs and Theodore P. Stank, 1998, "Designing a Cross-Functional Curriculum for Supply Chain Education at Michigan State University," (Oak Brook, IL: Proceedings of the Twenty-seventh Annual Transportation and Logistics Educators Conference, October). **Winner of Grosvenor Plowman Award for best paper.**
8. Patricia J. Daugherty, Chad W. Autry, Matthew B. Myers, and Theodore P. Stank, 1998, "Automatic Replenishment Programs: An Empirical Examination," (AMA: Proceedings of the 1998 Marketing Exchange Colloquium, July).

9. Theodore P. Stank and Charles W. Lackey, Jr., 1995, "Logistics Capabilities of Mexican Manufacturers," (Robert Morris College: Proceedings of the Fourth Annual Miles International Conference), pp. 65-69.
10. Patricia J. Daugherty, Dale S. Rogers, and Theodore P. Stank, 1992, "Escalating Expectations: Service Trends in the '90's," (Oak Brook, IL: Proceedings of the Annual Meeting of the Council of Logistics Management), pp. 103-118.

REPRINTS

1. Donald J. Bowersox, David J. Closs, and Theodore P. Stank, "Ten Mega Trends That Will Revolutionize Supply Chain Logistics," reprinted in French in *Logistique Management*, Vol. 8, no. 2, 2000, pp. 5-16.
2. Donald J. Bowersox, David J. Closs, Theodore P. Stank, and Thomas J. Goldsby, 1999, "World Class Logistics: 1998 North American Research," reprinted in Japanese in *Logistics Planning*, Vol. 8, August.
3. David J. Closs and Theodore P. Stank, 1999, "A Cross-Functional Curriculum for Supply Chain Education at Michigan State University," reprinted in *Supply Chain and Logistics Journal*, Vol. No. 2, pp. 9-13.
4. Theodore P. Stank and Patrick Traichal, 1998, "Logistics Strategy and Performance in a Cross-Border Environment," *Texas Centers for Border Economic Development*, Technical Report TX98-3, pp. 3-18.
5. Theodore P. Stank, Patricia J. Daugherty, and Craig M. Gustin, 1996, "Organizational Structure: Influence on Logistics Integration, Costs and Information System Performance," *IT Management (Select)*, No. 3, 60-73.
6. Dale S. Rogers, Patricia J. Daugherty, and Theodore P. Stank, 1993, "Enhancing Service Responsiveness: The Strategic Potential of EDI," *Logistics Information Management*, Vol. 6, No. 3, pp. 27-32.

RESEARCH UNDER REVIEW:

1. Managing inbound delivery characteristics to ease the customization-responsiveness squeeze, Anne Dohmen, Lance Saunders, Jason Merrick, Theodore Stank, manuscript under review at *Journal of Operations Management*.

RESEARCH IN PROGRESS:

1. Overseeing and participating in multiple projects as Executive Director of the Advanced Supply Chain Collaborative focused on theoretical and applied advancements in agile supply chains, financial aspects of agility, urban logistics, and data strategy. Specific manuscripts are being written for:
 - a. *Journal of Operations Management*
 - b. *Production Operations Management*
 - c. *Supply Chain Management Review*

PROFESSIONAL AND CONFERENCE PRESENTATIONS

1. High Performing Organizations – CSCMP Edge Conference– 9/21/2020
2. EPIC – CSCMP Edge Conference– 9/21/2020
3. Publishing from Your Dissertation – CSCMP Bowersox Doctoral Symposium 9/21/2020
4. Digitalization in Research Panel, CSCMP Academic Research Symposium (ARS)- 9/19/2020
5. COVID Panel, CSCMP Academic Research Symposium (ARS)-9/19/2020
6. SC Agility research presentation – CSCMP ARS 9/19/2020
7. Digital Dominant Paradigm panel – CSCMP European Research Symposium – 6/18/2020

8. SC Agility Webinar – UT SC FORUM – 6/3/2020
9. FourKites Bull Whip Effect webinar – Tuesday, 5/19/2020
10. CSCMP EPIC White Paper webinar – Thursday 4/23/2020
11. CSCMP Academic Strategies Committee webinar on response to COVID 19 – Monday 4/20/2020
12. May 2019 – Leveraging SCM to Build Shareholder Value, Colliers International Supply Chain Summit, Seattle, WA
13. April 2019 – Key Supply Chain Capabilities and Competencies, IBM Watson Supply Chain team, Raleigh, NC
14. January 2019 – Supply Chain MegaTrends, Advanced Auto Parts Global Leadership Summit, Fort Worth, TX
15. September 2018 (x5 -- 2 panel presentations and 3 topic presentations over 4 days)- Council of Supply Chain Management Leading Edge Conference – Consulting and Research Panel; Deans Insight Panel; Supply Chain Planning topical session; How SC can Reinvent the Customer Experience; A SAVVY Guide to Digital SC Technology
16. May 2018 – The Evolution of SC Core Capabilities, Nissan North American Leaders Summit, Nashville, TN
17. May 2018 – Key Supply Chain Capabilities, Kenco Leaders Seminar, Chattanooga, TN
18. April 2018 – Supply Chain Mega Trends, Cummins Global Supply Chain Leaders Conference, Indianapolis, IN
19. April 2018 – Digital Supply Chain, UT Supply Chain Forum, Knoxville, TN
20. March 2018 – Aligning Supply Chain Operations to Optimize Relevant Value, Mondelez Global Supply Chain Leaders Conference, Atlantic City, NJ
21. November 2017 – Digital Supply Chain, UT Supply Chain Forum, Knoxville, TN
22. October 2017 – Future of Supply Chain: Strategies for Total Value Creation, Ivey Executive Professionals Webinar.
23. October 2017 – Last Mile Delivery of Pharmaceutical Prescriptions, Health and Personal Care Logistics Conference, Chicago IL
24. September 2017 – Financial Impact of Platform Life Cycle Management, CSCMP Annual Global Conference, Atlanta GA.
25. September 2017 – Transportation 2025 Mega Trends, CSCMP Annual Global Conference, Atlanta GA.
26. September 2017 – Trends in Higher Business Education, CSCMP Annual Global Conference, Atlanta GA.
27. March, June and August 2017 – Core Competencies of SCM; Creating Value, USAF Executive Program, Knoxville, TN
28. May 2017 – Global Supply Chain Best Practices and Future Trends, ABInBev Executive MBA series, Zacatecas, Mexico.
29. April 2017 – Global Supply Chain Mega Trends, UT Supply Chain Forum, Knoxville, TN
30. February 2017 – Global Supply Chain Mega Trends, Bush Brothers Annual Retreat, Johnson City, TN.
31. February 2017 – Current Research Trends and Topics, East Carolina University Visiting Scholar Series, Greenville, NC.
32. November 2016 – Global Supply Chain Best Practices and Future Trends, ABInBev Executive MBA series, Bariloche, Argentina.
33. October 2016 – Global SCM Executive Program, Knoxville TN
34. September 2016 – Platform Life Cycle Management - CSCMP Annual Global Conference, Orlando FL.
35. September 2016 – Cultural and Generational Impacts on Change Management Techniques - CSCMP Annual Global Conference, Orlando FL.

36. September 2016 – Immediate Past Chairman of the Board Address to the General Session of the CSCMP Annual Global Conference, Orlando FL.
37. April 2016 –Eleventh Annual Logistics Doctoral Symposium, Michigan State University, East Lansing, MI
 - a. Having a Successful Career: Perspectives from Senior Administrators
 - b. Empirical Research Methods
 - c. Selecting a Dissertation Topic
38. April 2016 – Global Supply Chain MegaTrends – University of Arkansas Walton College of Business SCM Research Center Conference, Fayetteville, AR.
39. July 2016 – Trends in Supply Chain Education Programs – Global Supply Chain Institute Executive Advisory Board, Knoxville, TN.
40. February 2016 – Global Supply Chain Mega Trends – LOGY Conference, Helsinki, Finland.
41. October 2015 – Key Topics in Supply Chain Management – RAMP Manufacturers’ Trade Conference and Expo, Knoxville, TN.
42. October 2015 – Global Supply Chain Megatrends – Distinguished Speaker Series, Virginia Commonwealth University, Richmond, VA.
43. October 2015 – “Information Visibility and Control Towers,” Health and Personal Care Logistics Conference, Chicago, IL.
44. September 2015 – Chairman of the Board Address to the General Session of the CSCMP Annual Global Conference, San Diego, CA.
45. September 2015 – “Global Supply Chain Design,” CSCMP Annual Global Conference, San Diego, CA.
46. August 2015 – “Trends and Challenges in Global Supply Chain,” Knoxville Chamber of Commerce, Knoxville, TN.
47. November 2014 – “Supply Chain Visibility,” University of Tennessee Supply Chain Forum, Knoxville, TN.
48. October 2014 – “Trends and Challenges in Global Supply Chain,” Health and Personal Care Logistics Conference, Longboat Key, FL.
49. September 2014 – “Bending the Chain: Purchasing and Logistics Integration,” CSCMP Annual Global Conference, San Antonio, TX.
50. “Global Supply Chain – An EPIC Framework,” April 2014, University of Tennessee Supply Chain Strategy and Management Forum.
51. “Purchasing and Logistics Integration,” April 2014, University of Tennessee Supply Chain Strategy and Management Forum.
52. “Game Changing Trends in SCM,” September 2013, CSCMP Annual Global Conference, Denver, CO.
53. “Purchasing and Logistics Integration,” September 2013, CSCMP Annual Global Conference, Denver, CO.
54. “The EPIC Structure: A Framework for Analyzing and Classifying Global Regions for Supply Chain Readiness,” April 2013, University of Tennessee Supply Chain Strategy and Management Forum.
55. “Demand and Supply Integration,” October 2012, CSCMP Annual Global Conference, Philadelphia, PA.
56. “Game Changing Supply Chains Trends,” November 2012, University of Tennessee Supply Chain Strategy and Management Forum.
57. “Supply Chain Challenges and Opportunities: 2011-2015,” Center for Supply Chain Management Studies at St. Louis University Annual Distinguished Guest Speaker Series, St. Louis, MO, October 2011.

58. "Supply Chain Challenges and Opportunities: 2011-2015," Hydraulic Institute, Dallas, TX, October 2011.
59. "Supply Chain Challenges and Opportunities: 2011-2015," CSCMP East TN Roundtable, Knoxville, September 2011.
60. "Conducting Rigorous and Relevant Research," CSCMP Doctoral Symposium, Philadelphia, PA, October 2011.
61. Multiple presentations at UT Supply Chain Forum, Shopper Marketing Forum from 2003-2011 covering Supply Chain Mega Trends and Demand and Supply Integration.
62. "Supply Chain Market Trends," UT-ESSEC Global Supply Chain Forum, Paris, France, June 2011.
63. "Supply Chain Market Trends," Appalachian Logistics League luncheon, Johnson City, TN, April 2011.
64. "Supply Chain Market Trends," UT ProMBA Special Topics luncheon, April 2011. "Supply Chain Market Trends," UT ProMBA Special Topics luncheon, April 2011.
65. "Demand and Supply Integration: Bridging the Great Divide," UT Shopper Marketing Forum, Knoxville, TN, November 2010.
66. "Demand and Supply Integration: Bridging the Great Divide," Brazilian Supply Chain Summit, Rio de Janeiro, September 2010.
67. "Demand and Supply Integration," AMS World Marketing Congress, Verona, Italy, July 2007.
68. "Demand and Supply Integration," 2006 Council of SCM Professionals Doctoral Symposium, San Antonio, TX, October 2006.
69. Value Chain Game, presented at 2005 Council of SCM Professionals Doctoral Symposium, San Diego, CA, October 2005.
70. "Logistics Expert Panel," presented at 2005 Council of SCM Professionals Educators Conference, San Diego, CA, October 2005.
71. "Research Skills for Doctoral Candidates," presented at 2004 Council of Logistics Management Doctoral Symposium, Philadelphia, PA, October 2004.
72. "Maintaining Logistics Identity in the Supply Chain Era," with Brian Fugate and Beth Davis, Annual Council of Logistics Management Transportation and Logistics Educators Conference, Philadelphia, PA, October 2004.
73. "Best Practices in Global Supply Chain Management," presented at the AMA Faculty Consortium, Fort Worth, TX, October 2003.
74. "Coordinating Production and Inventory Planning Strategies to Improve Supply Chain Performance," presented at 2003 Council of Logistics Management Annual Conference, Chicago, September 2003.
75. "Supply Chain Vulnerability in an Uncertain World," presented at the Health and Personal Care Conference, Longboat Key, FL, October 2003.
76. "Supply Chain Logistics Simulation: Cycle Time Acceleration Strategies," presented at 2002 Council of Logistics Management Annual Conference, San Francisco, September 2002.
77. "Modeling Postponement Strategies in the Supply Chain," presented at Canadian Association of Supply Chain and Logistics Management 2001 Logistics Research Forum, Toronto, ONT, April 29, 2001
78. "A Joint Industry/Academic Framework to Guide Best Practice E-Logistics," presented at the 2000 Council of Logistics Management Annual Conference, New Orleans, October 2000.
79. "Leveraging Alliances in the New Supply Chain Framework," presented at the ECR 2000 Conference, Atlanta, GA, March 15-17, 2000.
80. "Using the SC2000 Framework" and "World Class Logistics Makes a Difference," presented at the 1999 Council of Logistics Management Annual Conference, Toronto, ONT, October 1999.

81. "Designing a Cross-Functional Curriculum for Supply Chain Management," presented at the Canadian Association of Logistics Management 1999 Logistics Research Forum, Toronto, ONT, May 16, 1999.
82. "World Class Logistics: A Survey of Best Practices," presented at the Canadian Association of Logistics Management 1999 Logistics Research Forum, Toronto, ONT, May 16, 1999.
83. "Customer Cocooning: The Strategic Impact of World Class Logistics," presented at the Canadian Association of Logistics Management 1999 Annual Conference, Toronto, ONT, May 17, 1999.
85. "Supply Chain Management: Differentiating Through Effective Logistics," presented at the Food Marketing Institute Distribution Conference, San Antonio, Texas, March 8, 1999.
86. "World Class Logistics: 1998 North American Research," presented at the 1998 Annual Conference of the Council of Logistics Management, Anaheim, California October 13-14, 1998.
87. "Designing a Cross Functional Curriculum for Supply Chain Management at Michigan State University," presented at the 1998 Council of Logistics Management Transportation and Logistics Educators' Conference, Anaheim, California October 11, 1998.
88. "The Assistant Professor Perspective," presented at the Eighth Annual Doctoral Symposium of the Council of Logistics Management, Anaheim, California October 10, 1998.
89. "After the Ph.D.: Life in the Department," presented at the Seventh Annual Doctoral Symposium of the Council of Logistics Management, Chicago, Illinois, October 3, 1997.
90. "Integrating Academic Responsibilities in Logistics Research and Teaching," presented at the University of Arkansas guest lecturer series, Fayetteville, Arkansas, March 24, 1997.
91. "Career Preparation: Publishing in the Ph.D. Program," presented at the Sixth Annual Doctoral Symposium of the Council of Logistics Management, Orlando, Florida, October 18-19, 1996.
92. "Logistics Capabilities of Mexican Manufacturers," presented at the Fourth Annual Miles International Conference, El Paso, Texas, April 30-May 2, 1995.
93. "Customer Service: Integrating Point for Marketing and Logistics Academia," presented at the New Mexico State University guest lecturer series, Las Cruces, New Mexico, November 24, 1994.
94. "Profitability Strategies for Truckload Carriers," presented at the Trucking Profitability Strategies Conference, Athens, Georgia, April 17 - 19, 1994.
95. "Escalating Expectations: Service Trends in the '90's," presented at the 1992 Annual Conference of the Council of Logistics Management, San Antonio, Texas, October 11-14, 1992.

EXECUTIVE OUTREACH AND FUNDED RESEARCH:

- 2021 - ASCC - \$550,000 for advanced topics in SCM research
- 2020 – ASCC - \$500,000 for advanced topics in SCM research
- 2019 – ASCC - \$550,000 for advanced topics in SCM research
- 2019 – Supply Chain Diversity - \$40,000 from Ryder Logistics
- 2018 – End-to-End Supply Chain Integration research - \$35,000 from Maine Points
- 2017 - Supply Chain Digitization research - \$50,000 grant from IBM
- 2017 - New Product Initiative research - \$35,000 grant from Bush Bros
- 2016 – Cross-Functional Integration Research - \$12,000 grant from Caterpillar
- 2016 – Platform Life Cycle Management Research - \$35,000 grant from Mondelez International
- 2015 – Talent Development Global Supply Chain research - \$25,000 grant from Ryder Logistics
- 2003-Present – Educational Advisor, Health and Personal Care Logistics Conference
- 2014 – EPIC Global Supply Chain research - \$25,000 grant from British Telecom Global
- 2013 – Purchasing and Logistics Bending the Chain research - \$25,000 grant from IBM

- 2013 – Integrated Supply Chain Management benchmarking audit, Pfizer Consumer Healthcare (UT Supply Chain Forum), \$50,000.
- 2012 – Game Changing Trends in Supply Chain research - \$75,000 grant from Ernst and Young and Terra Technologies
- 2012 – Integrated Supply Chain Management benchmarking audit, Walgreens (UT Supply Chain Forum), \$50,000.
- 2010 – Integrated Supply Chain Management benchmarking audit, Mohawk Carpets (UT Supply Chain Forum), \$50,000.
- 2009 – Integrated Supply Chain Management benchmarking audit, Radio Systems Corporation (UT Supply Chain Forum), \$40,000.
- 2008 – Integrated Supply Chain Management benchmarking audit, Walmart*, \$60,000.
- 2006 – Integrated Supply Chain Management benchmarking audit, Cooper Tire Corp (UT Supply Chain Forum), \$50,000.
- 2004 – Integrated Supply Chain Management benchmarking research, Ultimate Electronics (UT Supply Chain Forum), \$40,000.
- 2000-2003 Supply Chain Management Dynamic Simulation Modeling Collaboratory, research grant from A.T. Kearney Consulting, Dow Chemical, Hershey Foods, IBM, The Limited, and Whirlpool, \$450,000.
- 1999 “Implementing Collaboration in Retail Grocery Supply Chains,” research grant from Mercer Management Consultants as part of the MSU Logistics Supply Chain Collaboratory, \$25,000
- 1998 “21st Century Logistics: Making SCM a Reality,” publishing grant from Council of Logistics Management, \$25,000
- 1996 grant from Pepsi Food Systems for fast food distribution customer service, \$100,000
- 1996 ISU Faculty Research Grant for research on food distribution and logistics, \$12,000
- 1996 North Iowa Area Roundtable intermodal transportation/logistics hub study, \$4000
- 1995 UTEP University Research Institute Grant for research on logistics in the maquiladora industry, \$2,000

TEACHING EXPERIENCE:

Undergraduate:

2021-present Supply Chain Analytics and Decision Making (UT)
 2017-2020 Online Introduction to SCM (UT)
 2006-2015 Introduction to Supply Chain Management (UT)
 2004-2006 Strategic Logistics in a Global Supply Chain Environment (UT)
 2000 – MSU Supply Chain Management Study Abroad Program, Europe
 1997-2003 Logistics and Transportation Management (MSU)
 1997-2000 Introduction to Supply Chain Management (MSU)
 1994-1997 Introduction to Business Logistics (UTEP and ISU)
 1996-1997 Advanced Logistics Management (ISU)
 1992-1994 Personal Selling/Sales Management (UGA and UTEP)
 1993 Principles of Marketing (UGA)

MBA:

2014-Present Full time MBA first year core curriculum faculty for SCM
 2009-Present Core Faculty in development and delivery of Executive MBA Global Supply Chain track (UT)
 2011-2016 Core Faculty in Professional MBA (UT)

2009-Present Teaching Faculty in Professional MBA (UT)
2009-2011 Teaching Faculty in Aerospace/Defense MBA (UT)
2007-2009 Teaching faculty in full time MBA Logistics Concentration (UT)
2001-2003 Logistics and Transportation Management (MSU)
1996-1997 Business Logistics Strategies (ISU Full Time MBA & Executive MBA Programs)
1994-1995 Integrated Logistics (UTEP)

Doctoral:

1997-Present, Chaired 7 doctoral committees at MSU and UT and served on 13 other committees
2011-Present: Chaired 4 (Anne Dohmen, Sergey Ponomorov, David Gligor, Daniel Pellathy) and served on 4 other committees
2003-2015 Evolution of Logistics Thought (UT)
2000-2003 Governance of Supply Chain Relationships (MSU)

Executive:

2011–Present:

Supply Chain Leadership Academy
GS1-Peru Supply Chain Management Certificate Program
GENCO Logistics Corporation Customer Summit
Kenco Logistics Corporation Customer Summit
Crete Carrier Corporation Customer Summit
UT Global Supply Chain Executive Development Program
UT Supply Chain Management Certification Program
UT Lowe’s SC Learning Days - Supply Chain Trends
UT Lowe’s Supply Chain Foundations Course
Rackspace Supply Chain Management Foundations Program
US Supply Chain Management Foundations Course for NASA/US Space Alliance

1997-2011:

UT Logistics Exec Development Program
UT Norfolk Southern Logistics Program
SONY Supply Chain Management certification program
RR Donnelley Global Turnkey Solutions Supply Chain Management Conference
UT Chep, Inc. SCM program
University of Verona undergraduate class
University of Verona LogiMaster class
Radio Systems Corporation
OfficeMax Corporation Supply Chain Management Certification Program
BWXT-Y12 Supply Chain Conference
Panalpina SCM Seminar
Alabama Auto Mfg Assoc
UT Grundfos Pump SCM Executive Seminar
MSU Masco Corp. SCM Executive Seminar
MSU Kellogg SCM Executive Seminar
MSU Kerr-McGee SCM Executive Seminar
MSU Textron SCM Executive Seminar
MSU Operations Mgt Exec Seminar
MSU Alticor Supply Chain Institute
MSU Steelcase/Alticor SCM Certification Program
MSU Broad College Top Executive Seminar
MSU Logistics Executive Seminar

MSU-IFI SCM Study Tour
 MSU Siemens SCM Executive Seminar
 MSU EDS SCM Executive Seminar
 MSU DLA SCM Executive Seminar
 MSU United Airlines Air Cargo Division SCM Executive Seminar
 MSU Logistics SC Executive Program
 MSU Security Capital Industrial Trust SCM Executive Seminar
 MSU Smurfit-Stone SCM Executive Seminar
 Northwestern University Advanced Transportation Program
 University of Minnesota SCM Executive Program, Leverkusen, Germany
 Dell Americas Operations SCM Seminar Series
 Banta Corp Technovation Seminar – Budapest, Hungary
 Brazilian Logistics Executive Seminar, Rio De Janeiro, Brazil
 Australian Logistics Executive Seminar, Melbourne, Australia
 Canadian Assoc. of Logistics Management Seminar, Toronto, Ontario
 Purina SCM Executive Seminar
 IBM SCM Executive Seminar
 World Bank SCM Executive Seminar
 Walmart* SCM Executive Seminar
 Siemens Procurement Trainee Program
 National Food Processors Assoc. SCM Training Program

PROFESSIONAL SERVICE:

- 2017-present, CSCMP Hall of Fame Selection Committee
- 2003-present, Educational Advisor, Health and Personal Care Logistics Conference
- 2016-2017, Chair, CSCMP Distinguished Service Award Selection Committee
- 2015-2016, Immediate Past Chair, Board of Directors, CSCMP
- 2014-2015, Chairman of the Board of Directors, Council of SCM Professionals (CSCMP)
- 2013-2014, Board Chair-Elect, Board of Directors, Council of SCM Professionals (CSCMP)
- 2012-2013, Board Vice Chair, Board of Directors, Council of SCM Professionals (CSCMP)
- 2011-2012, Secretary/Treasurer, Board of Directors, CSCMP
- 2010-2011, Chair, CSCMP Certification Task Force
- 2008-2011, Member, Board of Directors, CSCMP
- 2008-2010, Chair, CSCMP Educational Strategies Committee
- 2005-2008, member, CSCMP Educational Strategies Committee
- 2005, Chair, CSCMP Doctoral Symposium
- 2006-present, External Reviewer for 26 promotion and tenure decisions
- 2020-present, Senior Editor, *Journal of Business Logistics*
- 2010-2020, Associate Editor, *Journal of Business Logistics*
- 2003-2010, Editorial Review Board, *Journal of Business Logistics*
- 2010-2019, Editorial Review Board, *Journal of Operations Management*
- 2001-2010, Editorial Review Board, *Journal of Business Logistics*
- 2007-present, Editorial Review Board, *International Journal of Physical Distribution and Logistics Management*
- 2006-2011, Editorial Review Board, *Transportation Journal*

- 2004-2007, Editorial Board, *Logistics Quarterly*
- 2004 Track Chair, CLM Annual Conference
- 2003-present, Faculty Director, UT Supply Chain Management and Strategy Forum
- 2000, Track Chair, CLM Annual Conference
- 1998 Faculty Representative to the 28th Albert Haring Symposium, Indiana University
- 1998-2000 Member, Editorial Review Board, *Journal of Transportation Management*
- 1998 Member, CLM Doctoral Dissertation Award Selection Committee
- 1992-2003 – Reviewer for multiple SCM discipline journals
1992-2003, *Journal of Business Logistics*
- 1996-1998, 2000, 2004, 2005 Faculty, CLM/CSCMP Doctoral Symposium
- 1994-1995 President, Paso del Norte Roundtable of the Council of Logistics Management

PROFESSIONAL ASSOCIATION MEMBERSHIPS:

- Chairman of the Board, Council of Supply Chain Management Professionals (formerly Council of Logistics Management) – I have served in a number of capacities in the past, including President of Paso Del Norte Roundtable (1995-96), track chair (1999), Doctoral Symposium Director (2005), Education Strategies Committee Chair (2008-10), SCPro Certification Task Force Chair (2011-12), and on the Board of Directors, 2008-present
- Institute of Supply Management
- American Society of Transportation and Logistics

RECENT COMMITTEE MEMBERSHIPS AND DEPARTMENT SERVICE:

- 2017-Present SCM Dept Strategy Advisory Committee
- 2019, Non-tenure Track Faculty Search Committee
- 2019, HCB Research Committee member
- 2017 Chair, SCM Faculty Search Committee
- 2014-2017 Chair, Dean’s Faculty Advisory Council
- 2014 Chair, Dove Professor Search Committee
- 2013 Chair, CBA Strategic Task Force on Corporate and Alumni Engagement
- 2005, 2010-Present, SCM Department rep on Dean’s Tenure and Promotion Committee
- Member, Haslam Chair for Supply Chain Analytics Search Committee
- 2011-Present - Faculty Forum Board member and Faculty Director of GSCI
- Global SC Institute Steering Committee
- Chair, SCM non-degree curriculum committee
- CBA Dean’s Search Committee
- ML Strategy Committee
- Faculty Teaching Evaluation Committee

AWARDS/HONORS:

- 2023 Full-Time MBA program Faculty Award
- 2023 CSCMP Distinguished Service Award Winner and SCM Hall of Fame Inductee
- 2023 CSCMP Distinguished Scholar Award Winner
- 2023 JBL Outstanding Senior Editor award
- 2021-present University of Tennessee Chancellor’s Professor

- 2020 JBL Outstanding Associate Editor award
- 2015-2017 – HCB Nominee for SEC Faculty Award
- 2015 Finalist, Bernard J. La Londe Award for Best Paper in JBL
- 2014-2015 Haslam College Robinson Outstanding Teaching, Research and Service Award
- 2013 Global Supply Chain Executive MBA Class Outstanding Teacher Award
- 2013 CBA Allen H. Keally Outstanding Teaching Award
- 2013 Richard D. Sanders Award for Leadership in Executive Education
- 2011 University of Tennessee CBA Bank of America Faculty Leadership Award recipient
- 2011 Center for SCM at St. Louis University Annual Speaker Series selectee
- 2011 Elsevier Publishing Reviewer of the Year Award winner.
- 2011 UT CBA Research Award Nominee
- 2010 Bernard J. La Londe Award for Best Paper in JBL
- 2009 Journal of Operations Management Best Paper Award Finalist
- 2008 Order of Omega Outstanding Faculty Award, February
- 2006 DC Velocity Rainmaker Award
- 2006 Chancellor’s Teaching Excellence Award nominee, UT
- 2006-2009 CBA Outstanding Teaching, Research, and Service Award nominee, UT
- 2005 UT Alumni Teaching Excellence Award nominee
- 2005-2008 UT CBA Outstanding Scholar Award nominee, UT
- 2003 Bernard J. La Londe Award for Best Paper in JBL
- 2000 MSU Supply Chain Management Association Outstanding Faculty Award
- 2000 Literati Club Editor’s Highly Commended Award Winner
- 1999 National Defense Transportation Association Memorial Medal for Literary Merit.
- 1998-1999 Phi Chi Theta Professional Business Fraternity Professor of the Year Award.
- 1998 Marketing and Supply Chain Management Department nominee for Michigan State University Teacher/Scholar Award.
- 1998 Grosvenor Plowman Award for Best Paper at the 1998 CLM Transportation and Logistics Educators’ Conference
- 1998 MSU Supply Chain Management Association Outstanding Faculty Award
- 1995-1996, 1996-1997 Iowa State University College of Business Research Award Nominee
- 1996-1997 Iowa State University College of Business Teaching Award Nominee
- 1996 Iowa State University Faculty Research Grant Recipient (\$12,000)
- 1996 The University of Georgia Robert C. Anderson Memorial Research Excellence Award (\$1000 honorarium)
- 1995 UTEP Faculty Research Grant Recipient (\$2,000)
- 1994 The University of Georgia Kathryn D. Honeycutt Graduate Teaching Excellence Award (\$500 honorarium)
- 1994 24th Albert Haring Symposium Fellow, Indiana University
- 1993 American Marketing Association Doctoral Consortium Fellow
- 1993 The University of Georgia Terry College of Business Research Grant
- 1991-1993 Council of Logistics Management Doctoral Consortium Fellow