

STEPHANIE ECKERD
Associate Professor of Supply Chain Management
University of Tennessee
Haslam College of Business
916 Volunteer Boulevard, SMC 320
Knoxville, TN 37996
seckerd@utk.edu

ACADEMIC APPOINTMENTS

Associate Professor of Supply Chain Management August 2020 – present
With tenure (August 2022)
FedEx Corporation Professor of Supply Chain Management (August 2023 – present)
Jerry & Suzanne Ratledge Professorship in Supply Chain Management (August 2021 – July 2023)
Supply Chain Management PhD Program Director (September 2021 – present)
University of Tennessee, Haslam College of Business
Department of Marketing and Supply Chain Management

Visiting Research Scholar July 6, 2024 – August 6, 2024
University of Melbourne (Australia), Faculty of Business and Economics

Assistant Professor of Operations Management July 2017 – June 2020
Indiana University Purdue University Indianapolis, Kelley School of Business

Assistant Professor of Supply Chain Management August 2015 – May 2017
University of Tennessee, Haslam College of Business
Department of Marketing and Supply Chain Management

Assistant Professor August 2011 – May 2015
University of Maryland, Robert H. Smith School of Business
Logistics, Business and Public Policy

EDUCATION

PhD Business Administration June 2011
The Ohio State University, Fisher College of Business
Major: Operations Management
Minor: Quantitative Psychology (Statistical Modeling)

Master of Business Administration May 2006
Wake Forest University, Babcock School of Management
Recipient – Dean’s Scholarship (2004 – 2006, full tuition plus annual stipend)
Concentrations: Operations Management, Information Technology Management

Bachelor of Science Degree in Business Administration September 2002
Strayer University, Arlington, VA

REFEREED JOURNAL ARTICLES

24. Kistler, J., Sharma, L., Jayaram, J., and **Eckerd, S.** Does history really repeat itself? An empirical investigation of recurring misconduct violations in public procurement. Accepted for publication at the *Journal of Purchasing and Supply Management*.
23. Macdonald, J., Conroy, S., **Eckerd, S.**, and Becker, W. 2023. Where are the workers? Leadership-follower fit and behavioral work withdrawal in the logistics supply chain. *Journal of Business Logistics*, 44(3), 387-406.
22. Ried, L., **Eckerd, S.**, Kaufmann, L., and Carter, C. 2023. From target to actor: Contagion of honesty and deception across buyer-supplier negotiations. *Journal of Operations Management*, 69(2), 261-283.
21. Paraskevas, J.P.¹, **Eckerd, S.**¹, and Grimm, C. 2022. Driving cooperative actions: A multimethod study of the temporal duration of unilateral commitments. *Journal of Supply Chain Management*, 58(3), 3-22. **(Finalist, 2022 Harold E. Fearon Best Paper Award)**
20. **Eckerd, S.**, Handley, S., and Lumineau, F. 2022. Trust violations in buyer-supplier relationships: Spillovers and the contingent role of governance structures. *Journal of Supply Chain Management*, 58(3), 47-70.
19. Ried, L., **Eckerd, S.**, and Kaufmann, L. 2022. Social desirability bias in PSM surveys and behavioral experiments: Considerations for design development and data collection. *Journal of Purchasing and Supply Management*, 28(1), 100743.
18. Franke, H., **Eckerd, S.**, and Foerstl, K. 2022. Rising to the top: Motivational forces influencing status conflict in sourcing teams. *Production and Operations Management*, 31(3), 963-983.
17. Ried, L., **Eckerd, S.**, Kaufmann, L., and Carter, C. 2021. Spillover effects of information leakages in buyer-supplier-supplier triads. *Journal of Operations Management*, 67(3), 280-306.
16. Cheng, L., Craighead, C., Crook, T.R., and **Eckerd, S.** 2021. Leaving it on the table? An examination of unrealized power in multimarket buyer-supplier exchanges. *Journal of Operations Management*, 67(3), 382-406.
15. **Eckerd, S.**¹, DuHadway, S.¹, Bendoly, E., Carter, C., and Kaufmann, L. 2021. On making experimental design choices: Discussions on the use and challenges of demand effects, incentives, deception, samples, and vignettes. *Journal of Operations Management*, 67(2), 261-275.
14. Jenkins, M., Craighead, C., Holcomb, M., Munyon, T., Ketchen, D. and **Eckerd, S.** 2020. Emerging market footholds and knowledge: An examination of new product launch performance. *Journal of Business Logistics*, 41(1), 31-53.
13. Esslinger, J., **Eckerd, S.**, Kaufmann, L., and Carter, C. 2019. Who cares? Supplier reactions to buyer claims after psychological contract over-fulfillments. *Journal of Supply Chain Management*, 55(4), 98-128.
12. Lee, Y.S.¹, Ribbink, D.¹, and **Eckerd, S.**¹ 2018. Effectiveness of bonus and penalty incentive contracts in supply chain exchanges: Does national culture matter? *Journal of Operations Management*, 62, 59-74.

¹ Equal authorship.

11. **Eckerd, S.**, and Sweeney, K. 2018. The role of dependence and information sharing on governance decisions regarding conflict. *International Journal of Logistics Management*, 29(1), 409-434.
10. Kurapati, S., Lukosch, H., **Eckerd, S.**, Verbraeck, A., and Corsi, T. 2017. Relating planner task performance for container terminal operations to multi-tasking skills and personality type. *Transportation Research Part F: Psychology and Behaviour*, 51, 47-64.
9. Eckerd, A., and **Eckerd, S.** 2017. Institutional constraints, managerial choices, and conflicts in public sector supply chains. *International Public Management Journal*, 20(4), 624-647.
8. Mir, S., Aloysius, J., and **Eckerd, S.** 2017. Understanding supplier switching behavior: The role of psychological contracts in a competitive setting. *Journal of Supply Chain Management*, 53(3), 3-18. **(Winner, 2017 Harold E. Fearon Best Paper Award)**
7. **Eckerd, S.** 2016. Experiments in purchasing and supply management research. *Journal of Purchasing and Supply Management*, 22(4), 258-261.
6. **Eckerd, S.**, Boyer, K.K., Qi, Y., Eckerd, A., and Hill, J. 2016. Supply chain psychological contract breach: An experimental study across national cultures. *Journal of Supply Chain Management*, 52(3), 68-82. **(Finalist, 2016 Harold E. Fearon Best Empirical Paper Award)**
5. Lumineau, F., **Eckerd, S.**, and Handley, S. 2015. Inter-organizational conflicts: Research overview, challenges, and opportunities. *Journal of Strategic Contracting and Negotiation*, 1, 42-64. **(Winner of JSCAN 2015 Best Paper Award)**
4. **Eckerd, S.**, Hill, J.A., Boyer, K.K., Donohue, K., and Ward, P.T. 2013. The relative impact of attribute, severity, and timing of psychological contract breach on behavioral and attitudinal outcomes. *Journal of Operations Management*, 31(7/8), 567-578.
3. **Eckerd, S.** and Hill, J.A. 2012. The buyer-supplier social contract: Information sharing as a deterrent to unethical behaviors. *International Journal of Operations and Production Management*, 32(2), 238-255.
2. Rungtusantham, J., Wallin, C., and **Eckerd, S.** 2011. The vignette in a scenario-based role-playing experiment. *Journal of Supply Chain Management*, 47(3), 9-16.
1. Hill, J.A., **Eckerd, S.**, Wilson, D., and Greer, B., 2009. The effect of unethical behavior on trust in a buyer-supplier relationship: The mediating role of psychological contract violation. *Journal of Operations Management*, 27(4), 281-293.

OTHER REFEREED WORKS

1. Ried, L. **Eckerd, S.**, and Kaufmann, L. 2022. In supplier negotiations, lying is contagious. Harvard Business Review.
2. Esslinger, J., Kaufmann, L., **Eckerd, S.**, and C.R. Carter. 2019. Capitalizing on the unexpected. *Supply Chain Management Review*, March/April, 30-35.
3. Autry, C.W., **Eckerd, S.**, and Rose, W.J. 2016. External Barriers to Integration: Tearing Down the Walls, in *Achieving Supply Chain Integration: Connecting the Supply Chain Inside and Out for Competitive Advantage*, C.W. Autry and M.A. Moon (Eds.), Pearson Education, 297-312.

4. **Eckerd, S.**, and Handley, S. 2015. To err is human: A model of inter-organizational violations and repair. Academy of Management Conference Proceedings, 6 pages. **(Winner of the 2015 Chan Hahn Best Paper Award)**
5. **Eckerd, S.**, and Bendoly, E. 2015. The Study of Behavioral Operations, in *Handbook of Behavioral Operations Management: Social and Psychological Dynamics in Production and Service Settings*, E. Bendoly, W. VanWezel, and D.G. Bachrach (Eds.), Oxford University Press, 3-23.
6. Bendoly, E., and **Eckerd, S.** 2013. Behavioral OM Experiments: Critical Inquiry Reawakening Practical Issues in Research, in *Behavioral Issues in Operations Management: New Trends in Design, Management, and Methodologies*, I. Giannoccaro (Ed.), Springer, 1-22.
7. **Eckerd, S.**, and Sweeney, K. 2012. Governance decisions in response to operational conflict in the supply chain: The moderating influence of transactional cost elements. CSCMP 2012 Supply Chain Management Educators' Conference Proceedings, 22 pages.
8. **Eckerd, S.** and Bendoly, E. 2011. Introduction to the discussion forum on using experiments in supply chain management research. *Journal of Supply Chain Management*, 47(3), 3-4.
9. **Eckerd, S.**, and Bendoly, E., 2010. Behavioral Operations. *Scholarpedia*, 5(3):10422.

AWARDS AND HONORS

- James A & Natalie Haslam Faculty Fellow, 2024 Haslam Summer Scholars Program
- Certificate of recognition for Top Cited Article (2022 – 2023) in the Journal of Supply Chain Management for paper entitled “Trust violations in buyer-supplier relationships: Spillovers and the contingent role of governance structures.”
- Harold E. Fearon Best Paper Award 2022 (Finalist), Journal of Supply Chain Management
- James A & Natalie Haslam Faculty Fellow, 2023 Haslam Summer Scholars Program
- Martin & Carol Robinson Excellence in Teaching, Research, and Service Award, Finalist, 2023, Haslam College of Business, University of Tennessee
- Vallett Family Outstanding Researcher Award, Finalist, 2022, Haslam College of Business, University of Tennessee
- Certificate of recognition for Top Cited Article (2020 – 2021) in the Journal of Operations Management for paper entitled “On making experimental design choices: Discussions on the use and challenges of demand effects, incentives, deception, samples, and vignettes.”
- Certificate of recognition for Top Cited Article (2020 – 2021) in the Journal of Operations Management for paper entitled “Spillover effects of information leakages in buyer-supplier-supplier triads.”
- F. Perry and Elaine Ozburn Award for Innovative Research, 2021, Department of Supply Chain Management, University of Tennessee
- Outstanding Reviewer for 2020, Journal of Business Logistics
- Harold E. Fearon Best Paper Award 2017 (Winner), Journal of Supply Chain Management
- Harold E. Fearon Best Empirical Paper Award 2016 (Finalist), Journal of Supply Chain Management
- Best Paper Award 2015, Journal of Strategic Contracting and Negotiation
- Reviewer Service Award for outstanding service from 2011-2015, Journal of Operations Management
- Chan Hahn Best Paper Award, 2015, Academy of Management, OM Division

- Journal Reviewer of the Year, 2015, Production and Operations Management, Behavioral Operations
- Top 15% Teaching Award, 2011-2012 academic year, Smith School of Business, University of Maryland
- Awarded sponsorship for the CIBER Faculty Development in International Business Program, Africa, 2012
- Recipient of 2009 Pace Setter Award, Fisher College of Business, The Ohio State University
- Nominated for the Graduate Associate Teaching Award 2008 & 2009, The Ohio State University

PRESENTATIONS

Buyer-supplier relationships and sustainability values driving psychological contracts (with V. Snyder and W. Tate)

- 2024 **Invited presentation** at the Warwick School of Business, University of Warwick, U.K.
- 2024 IPSERA Annual Conference, Rio de Janeiro, Brazil

Currency exchange within ideologically infused psychological contracts (with V. Snyder and W. Tate)

- 2023 Decision Sciences Institute Annual Conference, Atlanta, GA

The sooner, the better? Behavioral pitfalls with pre-ordering newsvendors (with A. Dohmen, M. Becker-Peth, and L. Saunders)

- 2024 **Invited presentation** to the Faculty of Business and Economics, University of Melbourne, Australia
- 2022 Behavioral Operations Management Conference, University of Arkansas

When “fit” matters: The (mis)alignment of information construals in supply chain goal achievement (with S. Mir and J. Aloysius)

- 2023 **Invited presentation** at the School of Business, Virginia Commonwealth University
- 2023 **Invited presentation** at the Fisher College of Business, The Ohio State University
- 2021 **Invited presentation** at the W.P. Carey School of Business, Arizona State University

The impact of planner biases during disruptions (with A. Dohmen and L. Saunders)

- 2021 Decision Sciences Institute Annual Meeting, virtual

Understanding supplier switching behavior: The role of psychological contracts in a competitive setting (with S. Mir and J. Aloysius)

- 2019 **Invited presentation** in the Mediation and Moderation Analysis Workshop, Decision Sciences Institute Annual Meeting, New Orleans, LA

Spillover effects of information leakages in buyer-supplier-supplier triads (with L. Ried, L. Kaufmann, and C. Carter)

- 2019 **Invited presentation** at the College of Business, Oregon State University
- 2019 **Invited presentation** at the Farmer School of Business, Miami University, Ohio

Top management team’s impact on the temporal orientation of sustainability efforts (with J.P. Paraskevas and S. Mir)

- 2019 Decision Sciences Institute Annual Conference, New Orleans, LA
- 2019 Production and Operations Management Annual Meeting, Washington, DC

A long way to consensus: The effect of psychological needs and functional goals in cross-functional teams (with H. Franke and K. Foerstl)

- 2019 Academy of Management Annual Conference, Boston, MA
- 2019 IPSERA Annual Conference, Milan, Italy
- 2018 Decision Sciences Institute Annual Meeting, Chicago, IL

The role of psychological distance and construal level on sustainable operations decision-making (with S. Mir and J. Aloysius)

- 2021 Production and Operations Management Annual Meeting, Virtual
- 2018 INFORMS Annual Meeting, Phoenix, AZ

Appealing to the Ideals and Oughts: Explaining withdrawal processes through regulatory focus and leadership (with J. Macdonald and S. Conroy)

- 2019 Academy of Management Annual Conference, Boston, MA
- 2017 Decision Sciences Institute Annual Meeting, Washington, DC

Quantity discount schedules: A laboratory experiment of buyer preferences (with T. Clotney and C. Craighead)

- 2016 Decision Sciences Institute Annual Meeting, Austin, TX

Alliance formation: A Prisoner's Dilemma perspective (with J.P. Paraskevas and C. Grimm)

- 2016 Academy of Management Annual Conference, Anaheim, CA
- 2015 Decision Sciences Institute Annual Meeting, Seattle, WA
- 2015 Meeting of the Production and Operations Management Society, Washington, DC

Running to the lawyers or reaching consensus: Supply chain conflicts in private and public management contexts (with A. Eckerd)

- 2015 Academy of Management Annual Conference, Vancouver, Canada
- 2013 Decision Sciences Institute Annual Meeting, Baltimore, MD

A model of inter-organizational violations and repair (with S. Handley)

- 2015 Academy of Management Annual Conference, **Chan Hahn Best Paper Winner**, Vancouver, Canada
- 2014 **Invited presentation** to the Ivey Research Series, Ivey Business School, Western University, Canada
- 2014 Meeting of the Production and Operations Management Society, Atlanta, GA
- 2013 Decision Sciences Institute Annual Meeting, Baltimore, MD

Incentive systems in behavioral research (with Y.S. Lee and D. Ribbink)

- 2016 **Invited presentation** to the Department of Supply Chain Management, Walton College of Business, University of Arkansas
- 2015 Meeting of the Production and Operations Management Society, Washington, DC
- 2014 Decision Sciences Institute Annual Meeting, Tampa, FL
- 2013 Decision Sciences Institute Annual Meeting, Baltimore, MD
- 2013 Meeting of the Production and Operations Management Society, Denver, CO

Governance decisions in response to operational conflict in the supply chain: The influence of transactional cost elements (with K. Sweeney)

- 2012 Supply Chain Management Educator's Conference, Council of Supply Chain Management Professionals, Atlanta, GA

A contracts view of conflict resolution in supply chain relationships (with J. Hill)

- 2012 Meeting of the Production and Operations Management Society, Chicago, IL

Supply chain psychological contract breach: An experimental study across national cultures (with K.K. Boyer and Y. Qi)

- 2017 Academy of Management Annual Conference, **2016 Harold E. Fearon Best Empirical Paper Nominee/Runner-Up**, Atlanta, GA
- 2015 Council of Supply Chain Management Professionals Annual Conference, San Diego, CA
- 2011 Decision Sciences Institute Annual Meeting, Boston, MA

The influence of psychological contract violation on decision-making behavior: A laboratory experiment (with J. Hill, K.K. Boyer, and K. Donohue)

- 2012 **Invited presentation** to the Decision Sciences Department, School of Business, University of Kansas
- 2011 **Invited presentation** to The John Glenn School of Public Affairs, The Ohio State University
- 2010 Decision Sciences Institute Annual Meeting, San Diego, CA
- 2010 Behavioral Operations Conference, Charlottesville, VA
- 2010 Meeting of the Production and Operations Management Society, Vancouver, Canada

Antecedents of psychological contract between suppliers and buyers (with J. Hill and B. Greer)

- 2009 Decision Sciences Institute Annual Meeting, New Orleans, LA

The buyer-supplier social contract: Information sharing as a deterrent to unethical behaviors (with J. Hill)

- 2009 Meeting of the Production and Operations Management Society, Orlando, FL
- 2009 **Invited presentation** to the Dean's Advisory Council, Fisher College of Business, The Ohio State University
- 2008 Decision Sciences Institute Annual Meeting, Baltimore, MD

The effect of ethics on trust in a buyer-supplier relationship: The mediating role of the psychological contract (with J. Hill)

- 2008 Meeting of the Production and Operations Management Society, La Jolla, CA

TEACHING

Instructor, SCM440 Social and Environmental Sustainability in SCM, University of Tennessee

- Spring 2024, Section 001, university rating 4.67/5
- Spring 2024, Section 002, university rating 4.97/5
- Spring 2023, Section 001, university rating 4.75/5
- Spring 2023, Section 002, university rating 4.97/5

Instructor, SCM422 Supply Chain Planning and Financial Analysis, University of Tennessee

- Spring 2022, university rating 4.84/5

Instructor, SCM622 Supply Chain Management Thought, University of Tennessee

- Spring 2024 (two students, no ratings)
- Spring 2022 (three students, no ratings)

Instructor, SCM571 Global Strategic Sourcing, University of Tennessee

- Fall 2020, Section 001 (MS Online cohort), university rating 4.92/5

- Fall 2020, Section 301 (Tri-Continent cohort), university rating 4.59/5

Instructor, SCM421 Global Strategic Sourcing, University of Tennessee

- Fall 2020, university rating 4.59/5
- Spring 2017, university rating 4.75/5 (average across two sections)
- Spring 2016, university rating 5.40/6

Instructor, SCM310 Intermediate Supply Chain Management, University of Tennessee

- Spring 2016, university rating 5.14/6 (average across two sections)
- Fall 2015, university rating 5.55/6 (average across two sections)

Instructor, P320 Sourcing, IUPUI

- Summer 2020, university rating 6.67/7
- Spring 2020, university rating 6.58/7
- Summer 2019, university rating 6.85/7
- Spring 2019, university rating 6.75/7
- Summer 2018, university rating 6.85/7
- Spring 2018, university rating 6.70/7

Instructor, P371 I-Core Operations and Supply Chain Management, IUPUI

- Spring 2020, university rating 6.43/7
- Summer 2018, university rating 5.80/7

Instructor, BMGT888W PhD Workshop in Supply Chain Management, University of Maryland

- Spring 2013, university rating 3.95/4

Instructor, BMGT888B PhD Seminar in Behavioral Research in Supply Chain Management, University of Maryland

- Fall 2014 (Four students, no ratings)
- Spring 2013, university rating 3.73/4

Instructor, BMGT372 Introduction to Supply Chain Management and Logistics, University of Maryland

- Spring 2015, university rating 3.70/4 (average across two sections)
- Spring 2014, university rating 3.47/4
- Fall 2013, university rating 3.67/4 (average across two sections)
- Fall 2012, university rating 3.58/4 (average across two sections)
- Fall 2011, university rating 3.64/4 (average across two sections)

Instructor, BUS-MGT 630 Introduction to Operations Management, The Ohio State University

- Spring 2011, overall rating 4.7/5
- Autumn 2010, overall rating 4.7/5
- Spring 2010, overall rating 4.8/5
- Winter 2009, overall rating 4.8/5
- Autumn 2008, overall rating 4.6/5
- Spring 2008, overall rating 4.8/5
- Autumn 2007, overall rating 4.4/5
- Summer 2007, overall rating 4.6/5
- Winter 2007, overall rating 4.8/5

Professional MBA and Executive Teaching:

- Spring 2024, Custom Air Force Executive Development Program, Supply Management, 1 session
- Spring 2024, Custom Air Force Executive Development Program, Supply Chain Risk Management, 1 session
- Spring 2024, Custom Air Force Executive Development Program, co-taught Marketplace Simulation with Lance Saunders, 5 sessions
- Winter 2024, Global Supply Chain Executive MBA Program, Residence Period 1, Knoxville, January 20, 2 sessions
- Spring 2024, ProMBA, co-taught Marketplace Simulation with Lance Saunders, 8 sessions
- Fall 2023, ProMBA, co-taught Marketplace Simulation with Lance Saunders, 8 sessions
- Fall 2023, Custom Air Force Executive Development Program, co-taught Marketplace Simulation with Lance Saunders, 5 sessions
- Fall 2023, Custom Air Force Executive Development Program, Supply Management, 1 session
- Fall 2023, Custom Air Force Executive Development Program, Supply Chain Risk Management, 1 session
- Fall 2023, Global Supply Chain Executive MBA Program, Residence Period 3, Hamburg Germany and Barcelona Spain, September 13-21, 5 sessions
- Spring 2023, Custom Air Force Executive Development Program, Supply Management, 1 session
- Spring 2023, Custom Air Force Executive Development Program, Supply Chain Risk Management, 1 session
- Spring 2023, Custom Air Force Executive Development Program, co-taught Marketplace Simulation with Lance Saunders, 5 sessions
- Spring 2023, ProMBA, co-taught Supply Chain Strategy with Lance Saunders, 6 sessions
- Spring 2023, ProMBA, co-taught Marketplace Simulation with Lance Saunders, 8 sessions
- Fall 2022, Custom Air Force Executive Development Program, co-taught Marketplace Simulation with Lance Saunders, 5 sessions
- Fall 2022, Custom Air Force Executive Development Program, Supply Management, 1 session
- Fall 2022, Custom Air Force Executive Development Program, Supply Chain Risk Management, 1 session
- Fall 2022, ProMBA, co-taught Supply Chain Strategy with Lance Saunders, 6 sessions
- Fall 2022, ProMBA, co-taught Marketplace Simulation with Lance Saunders, 8 sessions
- Spring 2022, Custom Air Force Executive Development Program, co-taught Marketplace Simulation with Lance Saunders, 5 sessions
- Spring 2022, Custom Air Force Executive Development Program, Supply Management, 1 session
- Spring 2022, Custom Air Force Executive Development Program, Supply Chain Risk Management, 1 session
- Spring 2022, ProMBA, co-taught Supply Chain Strategy with Lance Saunders, 6 sessions
- Spring 2022, ProMBA, co-taught Marketplace Simulation with Lance Saunders, 8 sessions
- Fall 2021, Custom Air Force Executive Development Program, co-taught Marketplace Simulation with Lance Saunders, 5 sessions
- Fall 2021, Custom Air Force Executive Development Program, Supply Management, 1 session
- Fall 2021, ProMBA, co-taught Marketplace Simulation with Lance Saunders, 8 sessions

Guest Lectures:

- Behavioral Research in OSCM, doctoral student and faculty seminar for College of Business and Economics (University of Melbourne, Australia), July 11, 2024
- Behavioral Research in OSCM, doctoral seminar for Warwick Business School (University of Warwick, United Kingdom), June 5, 2024

- Behavioral Research in OSCM, doctoral seminar for Professor Christopher Craighead (University of Tennessee), October 18, 2023
- Behavioral Research in OSCM, doctoral seminar for Professor Christopher Craighead (University of Tennessee), November 2, 2022
- Scenario Experiments, doctoral seminar for Professor Mike Knemeyer (The Ohio State University), November 30, 2022
- Behavioral Research in OSCM, doctoral seminar for Professor Christopher Craighead (University of Tennessee), October 13, 2021
- Workshop on Empirical Methods Sections, doctoral colloquium for Professor John Aloysius (University of Arkansas), September 24, 2021
- Behavioral Research in OSCM, doctoral seminar for Professor Martin Dresner (University of Maryland) and Professor Xiang Wan (Ohio State University), January 29, 2021
- Behavioral Research in OSCM, doctoral seminar for Professor Christopher Craighead (University of Tennessee) and Professor David Ketchen (University of Auburn), October 21, 2020
- Behavioral Research in OSCM, for Professor Barbara Flynn’s graduate seminar titled Empirical Research in OM: Scenario Experiments, Escola de Administracao de Empresas de Sao Paulo, July 21, 2015

Course Development, BMGT372 Introduction to Supply Chain Management and Logistics, University of Maryland

- Reviewed and selected new textbook for adoption across all sections
- Piloted Business Strategy Game simulation prior to roll-out in all sections

Course Coordinator, BUS-MGT 630 Introduction to Operations Management, The Ohio State University Autumn 2008 – Spring 2011

Original course materials prepared:

- Inventory and capacity management case (multiple versions, co-authored with A. Prud’homme)
- Quality and lean management case (multiple versions, co-authored with A. Prud’homme)

PROFESSIONAL SERVICE

External

- Academy of Management
 - Division Past Chair, Operations and Supply Chain Management, 2024
 - Division Chair, Operations and Supply Chain Management, 2023
 - Division Chair-Elect, Operations and Supply Chain Management, 2022
 - Division Program Chair, Operations and Supply Chain Management, 2021
 - Division PDW Chair, Operations and Supply Chain Management, 2020
- Decision Sciences Institute
 - Conferences Committee, member, 2019-2021
 - Lifetime Distinguished Educator Award Committee, member, 2018
 - Midwest Decision Sciences Institute executive board, member 2018
- Council of Supply Chain Management Professionals
 - Academic Strategies Committee, member, 2018 - 2023
 - Bowersox Doctoral Student Symposium, co-chair, 2021-2022
 - Doctoral Dissertation Award subcommittee, co-chair, 2018-2019
- APICS Supply Chain Council Research Committee, Academic Subcommittee, member 2015-2016

Conference

- Track Chair, Behavioral Research, Council of Supply Chain Management Professionals, Academic Research Symposium, 2023
- Doctoral & Junior Faculty Consortium, mentor, 2022 Academy of Management Annual Conference, Seattle, WA
- Track Chair, Organizational Behavior and Human Resources Management, Decision Sciences Institute Annual Conference, 2019
- Doctoral & Junior Faculty Consortium, mentor, 2019 Academy of Management Annual Conference, Boston, MA
- Doctoral & Junior Faculty Consortium Coordinator, Academy of Management Annual Conference, Operations and Supply Chain Management Division, 2017 and 2018
- Invited coordinator/session organizer/chair:
 - *Effective and Efficient Teaching*, moderator, 2021 Doctoral Consortium at the Decision Sciences Institute Annual Meeting, virtual.
 - *Research Methods - "Here's How I Do It!": Behavioral Research Methods*, co-discussant with Simone Peinkofer (Michigan State), 2021 Logistics Doctoral Symposium, virtual.
 - Professional Development Workshop (co-moderator): *Experimental Design*. 2021 International Purchasing and Supply Education and Research Association Annual Conference, virtual.
 - Professional Development Workshop (lead discussant): *Behavioral Methods in Purchasing and Supply Management Research*. 2019 International Purchasing and Supply Education and Research Association Annual Conference, Milan, Italy.
 - Professional Development Workshop (lead discussant): *Behavioral Research and Experimentation in Operations Management*. 2018 Decision Sciences Institute Annual Meeting, Chicago, IL.
 - *Sourcing decisions and relationships: Behavioral issues in sourcing and supply chain relationships*. 2016 Decision Sciences Institute Annual Meeting, Austin, TX
 - *Purchasing and supply management: Cross-cultural research in purchasing and supply management*. 2015 Meeting of the Production and Operations Management Society, Washington, DC
 - *Meet the Editors*. 2011 Decision Sciences Institute Annual Meeting, Boston, MA
- Organizer:
 - Professional Development Workshop (coordinator and presenter): *Replication Research*. 2024 Academy of Management Conference, Chicago, IL.
 - Professional Development Workshop (coordinator and panelist): *Inter-organizational Behavior Research*. 2018 Academy of Management Conference, Chicago, IL.
 - Panel symposium: *Experiment research in OM: Approaches, challenges, and opportunities*. 2010 Academy of Management Conference, Montreal, Canada.
- Invited panelist:
 - *Experimental Research in SCM*, 2021 Doctoral Consortium at the Decision Sciences Institute Annual Meeting, virtual.
 - *Lessons of Success, How to Publish in Empirical Journals Symposium*, Journal of Supply Chain Management, November 4, 2021.
 - *Can I Really Use an Experiment For That?*, Journal of Supply Chain Management Virtual Methods Series Webinar, July 6, 2021
 - *What is 'Impactful' Research, and How Do We Conduct It?*, Logistics and Transportation Management, 2020 Decision Sciences Annual Conference, virtual.
 - *How to Navigate Your Academic Career*, Doctoral Symposium, 2020 Decision Sciences Annual Conference, virtual.

- *Going on the Campus Interview*, Post-proposal PhD Consortium, 2019 Decision Sciences Annual Conference, New Orleans, LA.
- *Women in OSCM*, 2019 Decision Sciences Annual Conference, New Orleans, LA
- *Writing an Award-Winning Dissertation? Rigor and Relevance*, Donald J. Bowersox Doctoral Symposium, 2019 CSCMP Annual Conference, Anaheim, CA
- *Women in Operations and Supply Chain Management*, 2018 Academy of Management Conference, Chicago, IL.
- *Experiments*, 2018 Logistics Doctoral Symposium, Texas Christian University
- *What They Didn't Tell You: Early Career Faculty Keeping It Real*, 2017 Logistics Doctoral Symposium, Auburn University
- *Professionalism in Academia*, 2016 Academy of Management OM Division Junior Faculty and Doctoral Student Consortium, Anaheim, CA
- *Research methods and pedagogy: Experimental design*, 2016 Logistics Doctoral Symposium, Michigan State University
- *The job market*, PhD Students Consortium Post-Proposal Defense Stage, 2015 Decision Sciences Institute Annual Meeting, Seattle, WA
- *Transitioning from a doctoral student to a faculty member*, Donald J. Bowersox Doctoral Symposium, 2015 CSCMP Annual Conference, San Diego, CA
- *Welcome onboard: You are now an Assistant Professor*, Doctoral Student Consortium for Post-Proposal Defense Students, 2014 Decision Sciences Institute Annual Meeting, Tampa, FL
- *Interdisciplinary Research Opportunities and Challenges*, 2014 Logistics Doctoral Symposium, Iowa State University

Journal

- Associate Editor for *Decision Sciences* (2017 - present)
- Associate Editor for *Journal of Operations Management* (2016 - present)
- Associate Editor for *Journal of Supply Chain Management* (2018 - present)
- Editorial Review Board for *Journal of Business Logistics* (2018 - present)
- Editorial Review Board for *Journal of Operations Management* (2015 - 2016)
- Editorial Review Board for *Journal of Supply Chain Management* (2011 - 2018)
- Ad Hoc Reviewer for *Academy of Management Journal*, *International Journal of Logistics Management*, *International Journal of Operations and Production Management*, *International Journal of Physical Distribution and Logistics Management*, *International Journal of Production Economics*, *Journal of Business Logistics*, *Journal of Business Research*, *Journal of Purchasing and Supply Management*, *Journal of Strategic Contracting and Negotiation*, *Operations Management Research*, *Production and Operations Management*

University (Haslam College of Business, University of Tennessee)

- Committee:
 - Supply Chain Management Faculty Search Committee, member, 2023
 - Haslam College of Business PhD Director's Committee, member, 2021 - present
 - SCM Graduate Studies and Scholarships Committee, member, 2020 - present
 - Supply Chain Management Faculty Search Committee, member, 2021
 - Graduation Committee for MS SCM-Online program, member 2020-2021
 - Department of Marketing and Supply Chain Management, Behavioral Laboratory Committee, co-chair (2016)
 - Code of Professional Conduct Committee, faculty chair (2016 - 2017)

- Global Supply Chain Institute
 - o Leading Collaborative Research from UT Faculty and Graduate Students, April 2023, GSCI Spring Forum
 - o Faculty Research Spotlight, June 2021, GSCI
 - o Faculty Research Lightning Rounds, moderator, Spring 2021 Advisory Board Meeting
 - o Faculty Research Lightning Rounds, presenter, Fall 2020 Virtual Supply Chain Forum
- Faculty advisor:
 - o IANA Undergraduate Case Competition at the University of North Florida (2017)
 - o CSCMP Student Organization (2015 - 2017)
- Panelist:
 - o Leading Collaborative Research from UT Faculty and Graduate Students, Global Supply Chain Forum, Spring 2023
 - o Faculty Mentoring Certificate Program, Workshop 4: Evolving and Moving Beyond the Mentoring Relationship, March 24, 2023

University (Kelley School of Business, Indiana University Purdue University Indianapolis)

- KSBI Undergraduate Awards Committee (2019 - 2020)
- Women in Business outreach, Operations Management (2018 - 2020)
- Undergraduate Curriculum Committee, member (2018)
- KSBI Academic Fairness Committee, member (2017 - 2018)

University (Robert H. Smith School of Business, University of Maryland)

- Committee:
 - o Critical Thinking Champions for the Undergraduate Program, member (2014 - 2015)
 - o MS in Supply Chain Management Curriculum Committee, member (2013-2015)
 - o Dean's Search Committee for the Robert H. Smith School of Business, member (2012-13)
 - o Smith School Behavioral Laboratory Committee, member (2012 - 2015)
 - o Field Committee on Decision Science, member (2012 - 2015)
 - o Task Force Committee on Innovation & Entrepreneurship, member (2012)
 - o Supply Chain Management Undergraduate Major Committee, member (2011 - 2015)
- Faculty advisor:
 - o University of Minnesota Undergraduate Supply Chain Case Competition (2013, 2015)
 - o Supply Chain Management Society undergraduate student organization (2012 - 13)
 - o Ohio State University Wall Street Journal Undergraduate Biz Quiz (2012 - 2015)
 - o Michigan State University Graduate Supply Chain Challenge (2011)

ADVISING

Doctoral Dissertation Committees

- Anne Dohmen, 2023, *Leveraging Supply Chain Planning for Improved Supply Chain Performance*, placed at Michigan State University, committee member
- Thu (Jenny) Hoang, 2022, *Traceability as a Strategic Firm Capability with a Supply Chain Outlook*, placed at University of Nebraska at Omaha, committee member
- Yu (Jade) Chu, 2021, *Essays on Size Asymmetry in Supply Chain Disruptions*, placed at University of Northern Iowa, co-chair
- Matthew Jenkins, 2017, *Essays on the Role of Supply Chain Resource Orchestration and Supply Chain Knowledge in Improving Product Launch Performance in Emerging Markets*, placed at Georgia Southern University, committee member

- Anupam Kumar, 2014, *Green Rivalry and Performance*, placed at Howard University, committee member
- Anna Devlin, 2014, *The Effect of Behavioral Biases on Supply Chain Decisions*, placed at University of Alabama in Huntsville, committee member

Master's Student Advising

- Mariel Munoz, EMBA – Global Supply Chain
- Philippe Delpech, EMBA – Global Supply Chain

Undergraduate Student Advising

- Natalie Shupe, 2023 -24 academic year, Exploring the differences in industry goals for sustainability, 3rd place winner of the Haslam College of Business EURECA Award

INDUSTRY WORK EXPERIENCE

Operations Management Intern, Ingersoll-Rand, summer 2005

- Created forecasting models for products in the industrial equipment sector
- Conducted market analysis of competitor products in the industrial equipment sector

Procurement Analyst, CACI, 2001-2004

- On-site analyst for the Missile Defense Agency, Department of Defense
- Developed pre-negotiation positions, wrote contract and contract modification documents, monitored contract performance and collaborated with contractors and other departments and agencies to resolve issues